

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



**Industry Side**  
**Wm. Brad Mead**  
**Vice President**  
**NDI Engineering Company**

# **Lakehurst Small Business Roundtable**

## **NAVAIR Long Range Acquisition Forecast (LRAF) Discussion**

- What is the LRAF?
- Where Do You Find the LRAF?
- What Do You Do with the LRAF?
- What Can the LRAF Do for You?

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## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

The LRAF is the Long Range Acquisition Forecast.

NAVAIR's is on the INTERNET at <http://www.navair.navy.mil/osbp/>

There is a "Click Here" Link



**NAVAIR's Long Range Acquisition Forecast** February 20, 2018  
The NAVAIR Long Range Acquisition Forecast (LRAF) covering FY18 through FY20 is now available. Click [here](#) to view/print/save all upcoming procurements.

**FY17 Top Ten Prime Contractors/NAVAIR** November 6, 2017  
This list shows the top ten prime contractors for NAVAIR overall and for each individual site under NAVAIR. The top ten was determined by total obligated dollars as recorded in PDOS-NG. Click [here](#) to view the list.

**Principal Deputy Program Managers (PDPMs) by PEO/AIR-1.0 Telephone Directory** July 11, 2017  
Per the 12 Jan 2015 ASN RDA memo "Tapping Into Small Business in a Big Way", The Deputy Program Manager has been formally assigned as the Small Business Advocate responsible for identifying opportunities within the program for Small Business participation. Per Mr. Stockley, the DPM will serve as the technical POC for small business interested in pursuing these opportunities. A list of NAVAIR points of contact by PEO and PMA is available at <http://www.navair.navy.mil/osbp/index.cfm?fuseaction=home.marketing>

**PEO(U&W) RFI and Industry Day Notice** March 19, 2018  
PEO(U&W) is holding an Industry Day Event 17 - 19 April 2018 in order to share plans for the future of Unmanned Aviation and Strike Weapons. For more information please refer to [https://www.fbo.gov/index?opportunity&mode=form&id=f4f174d47b2704a3e9fc1b72d9b53b8&tab=core&\\_view=1](https://www.fbo.gov/index?opportunity&mode=form&id=f4f174d47b2704a3e9fc1b72d9b53b8&tab=core&_view=1). The Industry Day Event will be held at the Southern Maryland Higher Education Center (SMHEC), 44219 Airport Road, California, Maryland 20619. In order to participate in the Industry Day Event, please register on the Eventbrite website at <https://www.eventbrite.com/e/peouw-industry-day-2018-tickets-41042163215?aff=es2> for the 2018 PEO(U&W) Industry Day Event no later than 6 April 2018.

**Navy Sea-Air-Space 2018** March 14, 2018  
The Navy Sea-Air-Space 2018 will be held at the Gaylord Convention Center, National Harbor Apr 9 2018 - Apr 11 2018. Sea-Air-Space is now the largest maritime exposition in the U.S. and continues as an invaluable extension of the Navy League's mission of maritime policy education and sea service support. Click <https://seairspace2018.com/completeqa.com/index.aspx> to register for the event.

**Navy SBIR/STTR Primes Summit** March 14, 2018  
The 3rd Annual Department of the Navy SBIR/STTR Primes Summit will occur on April 11-12, 2018. The venue will be the Crystal City Marriott in Arlington, VA and the event will be free to attendees. The Summit - designed to strengthen industrial base capability to deliver innovation to Naval warfighters, support Fleet/Force modernization, and expand productive partnerships with universities, labs and manufacturing institutes - will conclude a great tech marketplace week that opens April 9 with our 17th Annual Forum for SBIR/STTR Transition (co-located with the Sea-Air-Space Expo at the Gaylord at National Harbor). Further, the Summit will highlight Naval initiatives in readiness, modernization, and cost reduction that benefit from SBIR/STTR technologies, and align with Naval guidance from the Secretary of the Navy, Chief of Naval Operations, Commandant of the Marine Corps, and Assistant Secretary of the Navy, Research, Development and Acquisition. Registration is now open and complete information is available on the PST web site at [navyfst.com](http://navyfst.com).

**NAWCAD Production MAC** March 12, 2018  
This announcement constitutes an informational notice for planning and informational purposes. REQUIREMENT:

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The “Click Here” Link Brings You to Here:

<http://www.navair.navy.mil/index.cfm?fuseaction=home.display&key=9E99EE24-2F3D-4E23-A0C1-A54C18C3FFC8#4FFBC10F-360A-4F32-9881-4B2C92C7BA19>

There are two more links:  
PDF and Excel



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## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

The PDF brings you to a PDF That Looks Like This:

NAVAIR Public Release 2019-131 Distribution Statement A - "Approved for public release; distribution unlimited"														
Agency identification information				Requirement Description										
Requesting Organization Contract	PMA/ Subcontract	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description	NMCS	PID Number	Estimated \$ Range	Anticipated Procurement method	Contract Number	Contracting Activity Phase of Performance	Anticipated Solicitation FY	Anticipated Solicitation Qtr	Anticipated Contract Award FY	Anticipated Contract Award Qtr
PEO JSF	JSF000	N00019	PRODOMS Case-150501881 EWCM Fwv AR AEM Micron Flash Memory	Support production and sustainment of EWCM AEM system for F-35		N00019-17-RPPEQ-JSF000-0039	<\$1M	Sole Source		Other	FY15	Q1	FY15	Q2
PEO JSF	JSF000	N00019	PRODOMS Case-15043 AMS Micron Flash PROM	Support production and sustainment of EWCM AEM system for F-35		N00019-17-RPPEQ-JSF000-0042	<\$1M	Sole Source		Other	FY15	Q1	FY15	Q2
PEOA	PMAA-207	N00019	C-130J1E P000 Main AC EMMC Provisioning	Initial provisioning of AC2 Outfitting		N00019-17-RPPEQ-PMAA-207-0018	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-207	N00019	C-40 Airstar Handrail Net	AM Handrail Net Kit		N00019-17-RPPEQ-PMAA-207-0024	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-207	N00019	C-40 SATCOM C Check DIM installa FFP	Grease FFP for C-40 SATCOM installa for C Check and DIM	485190	N00019-17-RPPEQ-PMAA-207-0020	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-207	N00019	UC-35 FV13 RELUP Tube REMOVAL	UC-35 FV13 RELUP Tube REMOVAL		N00019-17-RPPEQ-PMAA-207-0044	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOT	PMAA-231	N00019	F-2D FV13 Repairable Spares Document SOW	To procure repairable spares for F-2D AHE		N00019-17-RPPEQ-PMAA-231-0377	No Range Specified	Sole Source	N00019-15-G-0026	Pax River MD	FY15	Q1	FY15	Q3
PEOT	PMAA-231	N00019	AGG and EMALS Roll Future Scope	Built		N00019-17-RPPEQ-PMAA-231-0412	>=\$10M but <\$50M	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-261	N00019	SAC - CSOR Reporting Flex File Beta Test SOTA 1	The Contractor shall submit a Flex File for SOTA 1-4 as a Beta Test in preparation for submission of the Flex File submission in Lot 2 if the data submitted is acceptable. Once the contractor Beta Test Flex File data has been accepted and agreed to by		N00019-17-RPPEQ-PMAA-261-0245	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOUW	PMAA-263	N00019	RQ-21A Ship Kit and SOVTs for USS Portland and ESB-4	Contract for 2 P-Kits and 2 SOVTs for the USS Portland and ESB-4		N00019-17-RPPEQ-PMAA-263-0180	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOUW	PMAA-263	N00019	RQ-21A NOD 0054 Poland ECP for SAASM GPS	CLIN 0302 Poland ECP for SAASM GPS		N00019-17-RPPEQ-PMAA-263-0273	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOUW	PMAA-263	N00019	RQ-21A 0014 Spares BOA Pricing for FY19 20 and Parts List update	Request pricing for FY19 FY 20 on the Spares Sustainment BOA and Parts List update		N00019-17-RPPEQ-PMAA-263-0297	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q4
PEOUW	PMAA-263	N00019	RQ-21A ECP CDP	ECP CDP		N00019-17-RPPEQ-PMAA-263-0322	No Range Specified	Sole Source		Pax River MD	FY15	Q2	FY15	Q2
PEOA	PMAA-264	N00019	PRGM - Mid-Freq Buys Prototype	Up to 30 PRMs of mid-frequency connectivity		N00019-17-RPPEQ-PMAA-264-0160	<\$1M	Sole Source		Pax River MD	FY15	Q2	FY15	Q3
PEOT	PMAA-265	N00019	ECP 69322 - FA-18EF and EA-18G Alternate Angle-of-Attack Transmitter - Boeing Drawing Update	To execute a contract action to support the procurement of hardware for ECP 69322 Vane Angle of Attack Transmitter ADAT		N00019-17-RPPEQ-PMAA-265-0305	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOUW	PMAA-266	N00019	Beil 407 GFE IDIQ	Procurement of additional Beil 407s in support of FY15 and storage/representation in support of FY1715	336411	N00019-17-RPPEQ-PMAA-266-0143	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOA	PMAA-274	N00019	VH-92A SOW para Provisioning Parts List deletion ESD-100 and ESD-101 ROADMISAC	Delete the Provisioning Parts List paragraph and CDRL A004 of the EMD contract. Add additional deliveries and change the format of deliveries to ESD-100 and 102		N00019-17-RPPEQ-PMAA-274-0075	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-275	N00019	AC BUS TIC Remaining Benefits Kintalists ECP 95782	AC BUS TIC Remaining Benefits Kintalists ECP 95782		N00019-17-RPPEQ-PMAA-275-0052	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-280	N00019	SVCS Enhancements	SVCS Enhancements		N00019-17-RPPEQ-PMAA-275-0029	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-280	N00019	F-35A SOW (IDQ Task Order 0005 Capability Defect Package Corrections 2015	The purpose of this contract action is to put a new Task Order in place to correct 2015 approved CDPs		N00019-17-RPPEQ-PMAA-280-0005	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOA	PMAA-299	N00019	LM RMS MH-60R AUS BOA Establishment 2018	LM RMS MH-60R In-Service BOA Establishment		N00019-17-RPPEQ-PMAA-299-0309	>=\$50M but <\$100M	Sole Source		Pax River MD	FY15	Q3	FY15	Q4
PEOA	PMAA-299	N00019	SAC PMS Part Provision of Task Assets	Remove task assets from Brazil	336413	N00019-17-RPPEQ-PMAA-299-0337	<\$1M	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOA	PMAA-299	N00019	LM MST In-Service Software PRDQ III Contract	A single LM completion contract covering SSA Domestic and PMS software corrections		N00019-17-RPPEQ-PMAA-299-0541	No Range Specified	Sole Source		Pax River MD	FY15	Q2	FY15	Q4
PEO JSF	JSF000	N00019	PRODOMS Case-15042 AMS EMMC NOR Flash	AMS Life of Fleet part buy of Micron NOR Flash memory		N00019-18-RPPEQ-JSF000-0036	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEO JSF	JSF000	N00019	PROF133 Korea Program Management Support	BOA order to Pratt Whitney to provide support for Korea PMRG TRLs and general program management activities		N00019-18-RPPEQ-JSF000-0185	No Range Specified	Sole Source		Other	FY15	Q1	FY15	Q2
PEOUW	PMAA-301	N00019	MLAD SBR PDR preparation contract	MLAD SBR PDR preparation contract		N00019-18-RPPEQ-PMAA-301-0014	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q3
PEOUW	PMAA-301	N00019	LRASM Specification Update	The purpose of this PID is to capture Attachment 1 Updates due to the Specification being updated POC is Dan Nonnenmacher and Stefanie Nuestein	336414	N00019-18-RPPEQ-PMAA-301-0067	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOA	PMAA-207	N00019	C-40 Repair Procedures add-on to AAMM for FireSmoke barrier seal	adding repair procedures to the AAMM for the FireSmoke barrier seal		N00019-18-RPPEQ-PMAA-207-0011	No Range Specified	Sole Source		Pax River MD	FY15	Q2	FY15	Q3
PEOA	PMAA-207	N00019	C-40 AC 185829 7C Check Induction 15 Mar 2018	AC Induction for 7C Check		N00019-18-RPPEQ-PMAA-207-0013	No Range Specified	Sole Source		Pax River MD	FY15	Q1	FY15	Q2
PEOA	PMAA-207	N00019	C-40 AC 185830 7C Check Induction 18 Jul 2018	C-40 7C Check for AC 185830		N00019-18-RPPEQ-PMAA-207-0014	No Range Specified	Sole Source		Pax River MD	FY15	Q3	FY15	Q4
PEOA	PMAA-207	N00019	C-40 AC 185836 5C Check Induction 15 Sep 2018	C-40 5C Check for AC 185836		N00019-18-RPPEQ-PMAA-207-0015	No Range Specified	Sole Source		Pax River MD	FY15	Q3	FY15	Q4
PEOA	PMAA-207	N00019	C-40 Integrated Standby Flight Display SFD Modifications for AC 18 17	SFD modifications for new production AC		N00019-18-RPPEQ-PMAA-207-0016	No Range Specified	Sole Source		Pax River MD	FY15	Q2	FY15	Q3
PEOA	PMAA-207	N00019	C-40 Publications Update	Publications updates		N00019-18-RPPEQ-PMAA-207-0015	No Range Specified	Sole Source		Pax River MD	FY15	Q3	FY15	Q2

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You Can Save The PDF and Review It.

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## **NAVAIR Long Range Acquisition Forecast (LRAF) Discussion**

The LRAF is a listing of NAVAIRS upcoming procurements.

It covers multiple Fiscal Years. The current version covers FY 18 through FY 20 procurements.

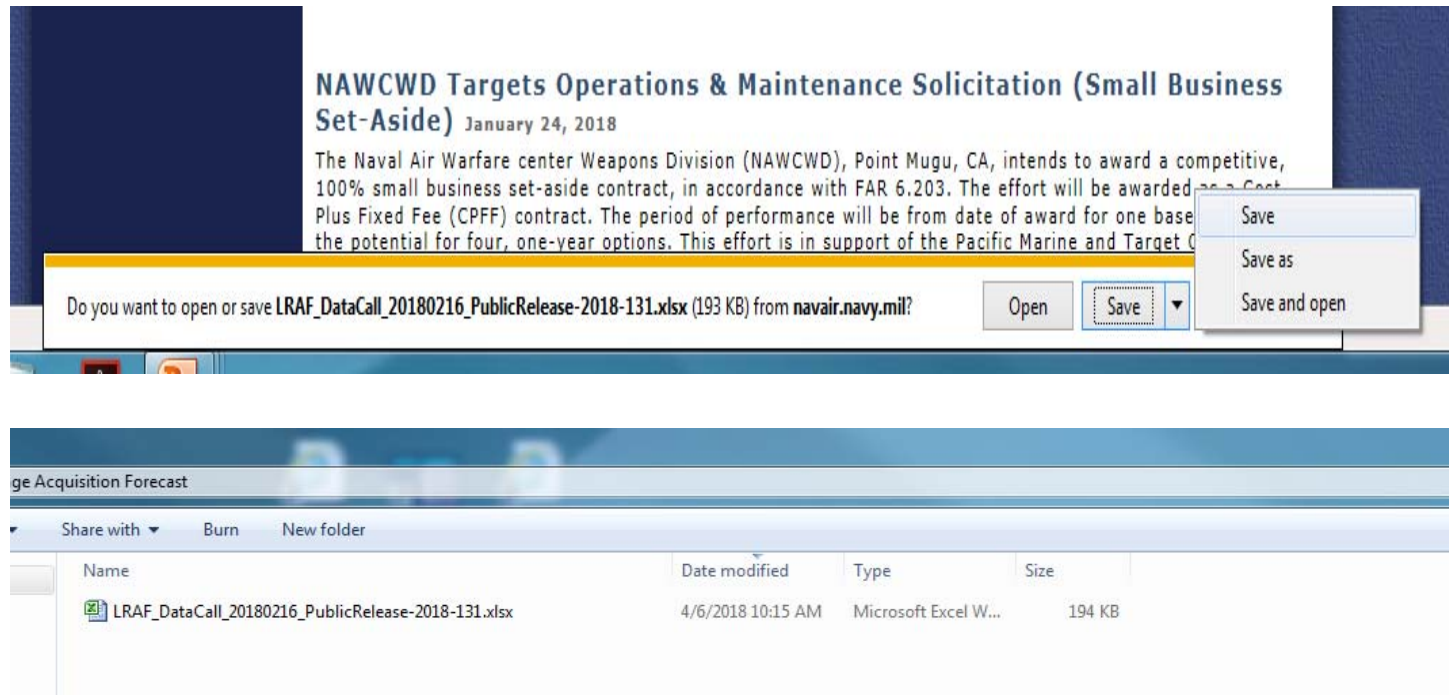
It is published periodically so you can keep a running history of the various LRAFS over time.

It is Distribution Statement A – “Approved for public release; distribution is unlimited” (This means you can email it around and share it).

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## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

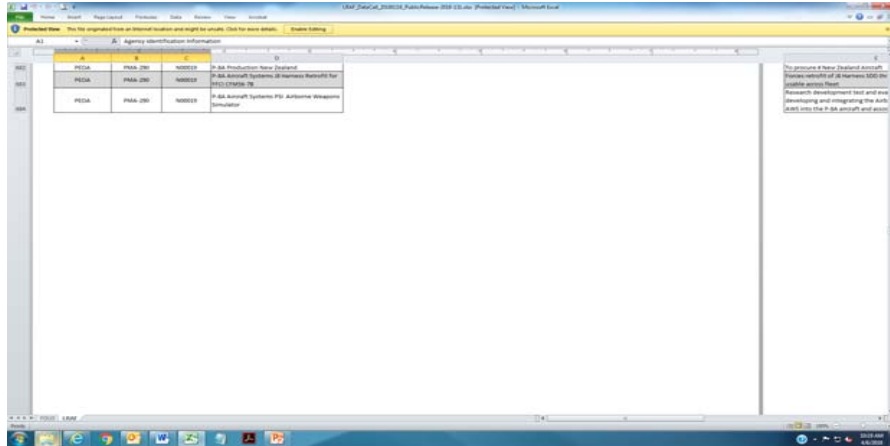
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# Lakehurst Small Business Roundtable

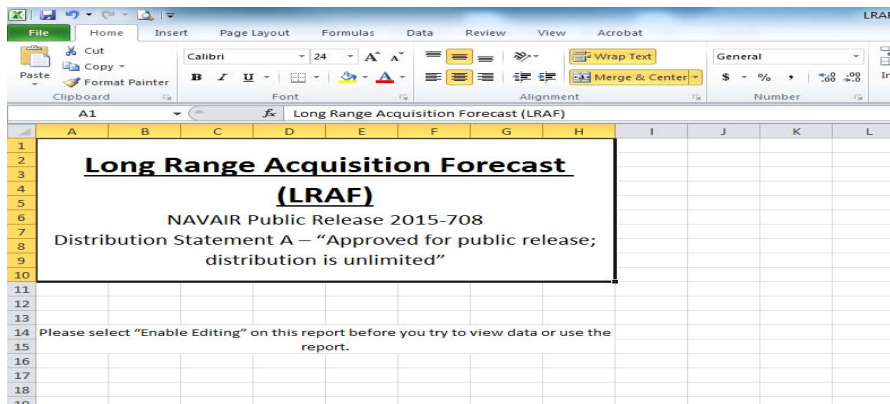
## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



Disclaimer: My Opinions.

The Excel File Can Be Difficult to Deal With at First.

It opens as a Protected document in a View that is not user friendly.



This is the “NAVAIR Public Release 2015 – 708” version. (Distribution Statement A)



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## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

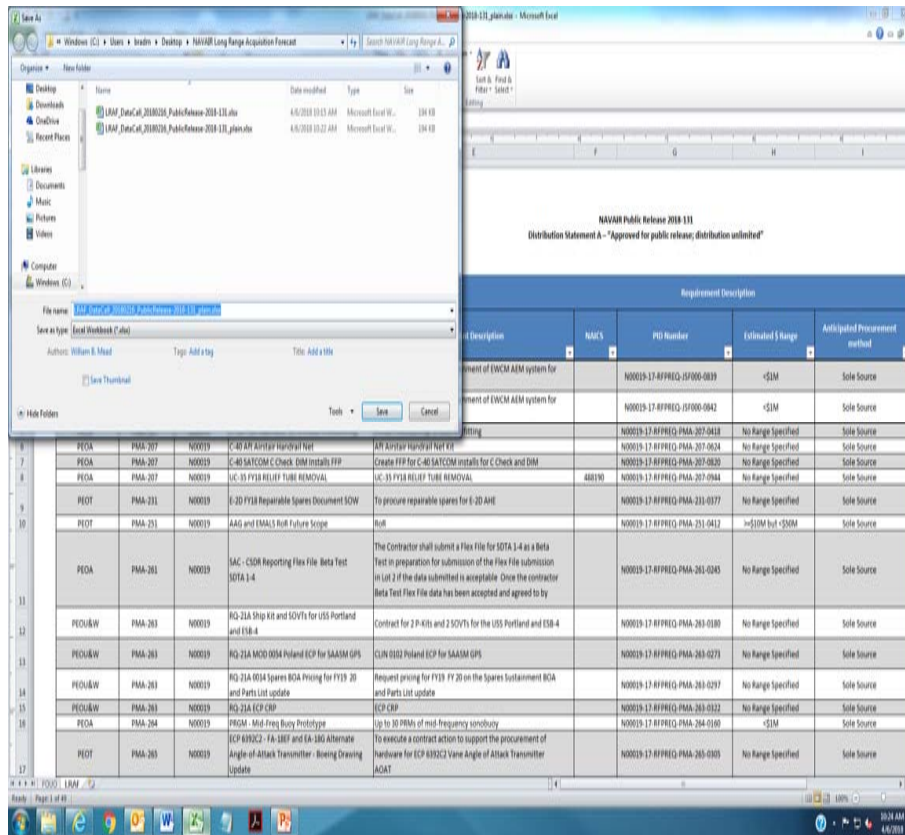
NAVAIR Public Release 2018-111  
Distribution Statement A -- "Approved for public release; distribution unlimited"

Agency Identification Information			Requirement Description				
Requiring Organization Command	PMAA/ Subagency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description	NAICS	PID Number	Anticipated Procurement method
PEO JSF	JSF000	N00019	PRODDMS Case-1888018881 EWCM Prod. Aft AEM Micron Flash Memory	Support production and sustainment of EWCM AEM system for F-35		N00019-17-RFPREQ-JSF000-0839	<\$1M Sole Source
PEO JSF	JSF000	N00019	PRODDMS Case-15843 AMS Micron Flash PRCM	Support production and sustainment of EWCM AEM system for F-35		N00019-17-RFPREQ-JSF000-0842	<\$1M Sole Source
PEOA	PMA-207	N00019	C-32 FY18 P000 Mod AC B Initial Provisioning	Initial Provisioning of ACB Outfitting		N00019-17-RFPREQ-PMA-207-0618	No Range Specified Sole Source
PEOA	PMA-207	N00019	C-40 Aft Airstair Handrail Net	Aft Airstair Handrail Net Kit		N00019-17-RFPREQ-PMA-207-0624	No Range Specified Sole Source
PEOA	PMA-207	N00019	C-40 SATCOM C Check DIRM Installs FFP	Create FFP for C-40 SATCOM installs for C Check and DIRM		N00019-17-RFPREQ-PMA-207-0620	No Range Specified Sole Source
PEOA	PMA-207	N00019	UC 35 FY18 RELIEF TUBE REMOVAL	UC 35 FY18 RELIEF TUBE REMOVAL	488190	N00019-17-RFPREQ-PMA-207-0944	No Range Specified Sole Source
PEOT	PMA-231	N00019	E-2D FY18 Repairable Spares Document SOW	To procure repairable spares for E-2D AHE		N00019-17-RFPREQ-PMA-231-0377	No Range Specified Sole Source
PEOT	PMA-251	N00019	AAIG and EMALS RoR Future Scope	RoR		N00019-17-RFPREQ-PMA-251-0412	>=\$10M but <\$50M Sole Source
PEOA	PMA-261	N00019	SAC - CSOR Reporting Flex File Beta Test SDTA 1-4	The Contractor shall submit a Flex File for SDTA 1-4 as a Beta Test in preparation for submission of the Flex File submission in Lot 2 if the data submitted is acceptable. Once the contractor Beta Test Flex File data has been accepted and agreed to by		N00019-17-RFPREQ-PMA-261-0245	No Range Specified Sole Source
PEOU&W	PMA-263	N00019	RQ-23A Ship Kit and SOVTs for USS Portland and ESB-4	Contract for 2 P-Kits and 2 SOVTs for the USS Portland and ESB-4		N00019-17-RFPREQ-PMA-263-0180	No Range Specified Sole Source
PEOU&W	PMA-263	N00019	RQ-23A MOD 0054 Poland ECP for SAA5M GPS	CLIN 0102 Poland ECP for SAA5M GPS		N00019-17-RFPREQ-PMA-263-0273	No Range Specified Sole Source
PEOU&W	PMA-263	N00019	RQ-23A 0014 Spares BOA Pricing for FY19 20 and Parts List update	Request pricing for FY19 FY 20 on the Spares Sustainment BOA and Parts List update		N00019-17-RFPREQ-PMA-263-0297	No Range Specified Sole Source
PEOU&W	PMA-263	N00019	RQ-23A ECP CRP	ECP CRP		N00019-17-RFPREQ-PMA-263-0322	No Range Specified Sole Source
PEOA	PMA-264	N00019	PRGM - Mid-Freq Buoy Prototype	Up to 30 PRGMs of mid-frequency sonobuoy		N00019-17-RFPREQ-PMA-264-0160	<\$1M Sole Source
PEOT	PMA-265	N00019	ECP 6392C2 - FA-18EF and EA-18G Alternate Angle-of-Attack Transmitter - Boeing Drawing Update	To execute a contract action to support the procurement of hardware for ECP 6392C2 Vane Angle of Attack Transmitter AQAT		N00019-17-RFPREQ-PMA-265-0305	No Range Specified Sole Source

- This LRAF contains 1,385 line items of opportunities!!!
- Let's face it, 1,385 line items are too many for anybody.
- Which 10 to 15 line items are of interest to you?

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



The Excel file comes filtered. What I do is dissect the file without filters.

(We will come back to the filters and short cuts in the end).

I first make a copy of the original file to work with and give it a different name. Here I added "Plain" to the file name.

Note: The file is not overly large in memory size.

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## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

Requiring Organization/Command	PMA/ Subcompetency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description
1. PEO JSF	JSF000	N00019	PROCOMMS Case-156801061 EWCM Fwd Aft AEM Micron Flash Memory	Support production and sustainment of EWCM AEM system for F-35
2. PEO JSF	JSF000	N00019	PROCOMMS Case-156801061 EWCM Fwd Aft AEM Micron Flash Memory	Support production and sustainment of EWCM AEM system for F-35
4. PEOA	PMA-207	N00019	C-32 FY18 POC Mod AC 8 Initial Provisioning	Initial provisioning of AC8 Outfitting
5. PEOA	PMA-207	N00019	C-40 Aft Airstair Handrail Net	Aft Airstair Handrail Net Kit
6. PEOA	PMA-207	N00019	C-40 SATCOM C Check DIM Install FFP	Create FFP for C-40 SATCOM installs for C Check and DIM
7. PEOA	PMA-207	N00019	UC-25 FY18 RELIEF TUBE REMOVAL	UC-25 FY18 RELIEF TUBE REMOVAL
8. PEOA	PMA-233	N00019	E-2D FY18 Repairable Spares Document SOW	To procure repairable spares for E-2D AHE
9. PEOA	PMA-253	N00019	AAIS and SMALS ROR Future Scope	ROR
10. PEOA	PMA-263	N00019	SAC - CSOR Reporting File File Beta Test SOTA 1-4	The Contractor shall submit a Flex File for SOTA 1-4 as a Beta Test in preparation for submission of the Flex File sub
11. PEOU&W	PMA-263	N00019	RQ-21A Ship Kit and SOVTs for USS Portland and ESB-4	Contract for 2 P-Kits and 2 SOVTs for the USS Portland and ESB-4
12. PEOU&W	PMA-263	N00019	RQ-21A MOD 0054 Poland ECP for SAASM GPS	CLIN 0052 Poland ECP for SAASM GPS
13. PEOU&W	PMA-263	N00019	RQ-21A 0054 Spares BOA Pricing for FY19 20 and Parts List update	Request pricing for FY19 FY 20 on the Spares Sustainment BOA and Parts List update
14. PEOU&W	PMA-263	N00019	RQ-21A ECP CRP	ECP CRP
15. PEOA	PMA-264	N00019	PRGM - Mid-Freq Buoy Prototype	Up to 30 PMRs of mid-frequency sonobuoy
16. PEOA	PMA-265	N00019	ECP 6352C2 - FA-18EF and EA-18G Alternate Angle-of-Attack Transmitter - Boeing Drawing Update	To execute a contract action to support the procurement of hardware for ECP 6352C2 Vane Angle of Attack Transm
17. PEOU&W	PMA-266	N00019	R-10 407 608 IDQ	Procurement of additional R-10 407 in support of FY18 and storage/management in support of FY1718
18. PEOA	PMA-274	N00019	VH-92A SOW para Provisioning Parts List deletion ESD-100 and ESD-102 92AEMDSAC	Delete the Provisioning Parts List paragraph and CDRL A004 of the EMD contract Add additional deliveries and char
19. PEOA	PMA-275	N00019	AC BUS TIE Remaining Retrofit Kits/installs ECP 95782	The purpose of this modification is to order additional kits and installations
20. PEOA	PMA-275	N00019	DMS Enhancements	DMS Enhancements Effort
21. PEOA	PMA-290	N00019	P-8A S15W IDIQ Task Order 0005 Capability Defect Package Corrections 2018	The purpose of this contract action is to put a new Task Order in place to correct 2018 approved CDPLs
22. PEOA	PMA-299	N00019	LM RMS MH-60R AVS BOA Establishment 2018	LM RMS MH-60R In-Service BOA Establishment
23. PEOA	PMA-299	N00019	SAC FMS Brazil Provision of Lab Assets	Retrieve lab assets from Brazil
24. PEOA	PMA-299	N00019	LM MST In-Service Software FRICQ III Contract	A single LM completion contract covering SSA Domestic and FMS software corrections
25. PEO JSF	JSF000	N00019	PROCOMMS Case-15842 AMIS EDTC NOR Flash	DMS Life of Need part buy of Microm NOR Flash memory
26. PEO JSF	JSF000	N00019	PRODF 125 Korea Program Management Support	BOA order to Pratt Whitney to provide support for Korea PMRs TIMs and general program management activities
27. PEOU&W	PMA-203	N00019	MSLD SRB PDR preparation contract	MSLD SRB PDR preparation contract
28. PEOU&W	PMA-203	N00019	LRASM Specification Update	The purpose of this PID is to capture Attachment 1 Updates due to the Specification being updated POC is Dan Non
29. PEOA	PMA-207	N00019	C-40 Repair Procedures add to AMM for FireSmoke barrier seal	adding repair procedures to the AMM for the firesmoke barrier seal
30. PEOA	PMA-207	N00019	C-40 AC 165836 7C Check Induction 15 Mar 2018	AC induction for 7C Check
31. PEOA	PMA-207	N00019	C-40 AC 165836 7C Check Induction 18 Jul 2018	C-40 7C Check for AC 165836
32. PEOA	PMA-207	N00019	C-40 AC 165836 7C Check Induction 15 Sep 2018	C-40 7C Check for AC 165836
33. PEOA	PMA-207	N00019	C-40 Integrated Standby Flight Display ISFD Modifications for AC 16 17	ISFD modifications for new production AC
34. PEOA	PMA-207	N00019	C-40 Publications Update	C-40 Publications updates
35. PEOU&W	PMA-208	N00019	GQM-163A Expendables	To integrate chaff expendables into the GQM-163A and qualify for demonstrating the capability
36. PEOU&W	PMA-242	N00019	AAIRGM BOA M-Code MGSUE	To replace the current 87 SAASM GPS card with the newly mandated M-Code GPS card This effort will be for Contr
37. PEOU&W	PMA-242	N00019	AAIRGM BOA A2 SW Development	SW Development for A2 This will include flight testing possible live tests and ECP delivery
38. PEOU&W	PMA-242	N00019	AAIRGM BOA DO11 Mod to CMBSR MAP SW for Interlock Filter	Modification to add a CLIN for Option Task 17 Weapons Interlock Filter from the CMBSR MAP SOW into the contract
39. PEOU&W	PMA-242	N00019	AAIRGM BOA FEDA Third Party Analysis Mod 10	Third party analysis of cost and schedule data developed in support of MSI proposal and contract execution activiti
40. PEOA	PMA-253	N00019	EMALS AAS Kundamment	Maintain updates to ILS products for EMALS and AAS
41. PEOA	PMA-253	N00019	AAG CVN 78 Interim Training	AAG Training

In a nut shell, I take the formatted version and strip it down to plain text. No formatting at all. At this point, I can copy the worksheet and SAVE subsets of information on their own sheets. (This will be similar to filtering but can be retained on its own).

Let's use the unformatted spreadsheet to see what the LRAF is all about.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

In this version there are 15 Columns:

NAVAIR Public Release 2018-131  
Distribution Statement A - "Approved for public release; distribution unlimited"

Agency Identification Information			Requirement Description											
Requiring Organization Command	PMA/ Subcompetency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description	NAICS	PID Number	Estimated \$ Range	Anticipated Procurement method	Contract Number	Contracting Activity Place of Performance	Anticipated Solicitation FY	Anticipated Solicitation Qtr	Anticipated Contract Award FY	Anticipated Contract Award Qtr
PEO JSF	JSF000	N00019	PRODDMS Case-1880018881 EWCM Fwd Aft AEM Micron Flash Memory	Support production and sustainment of EWCM AEM system for F-35		N00019-17-RFPREQ-JSF000-0839	<\$1M	Sole Source		Other	FY18	Q1	FY18	Q2
PEO JSF	JSF000	N00019	PRODDMS Case-15843 AMS Micron Flash PROM	Support production and sustainment of EWCM AEM system for F-35		N00019-17-RFPREQ-JSF000-0842	<\$1M	Sole Source		Other	FY18	Q1	FY18	Q2
PEOA	PMA-207	N00019	C-12FY18 P000 Mod A/C S Initial Provisioning	Initial Provisioning of ACB Outfitting		N00019-17-RFPREQ-PMA-207-0418	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q3
PEOA	PMA-207	N00019	C-40 Aft Airstair Handrail Net Kit	Aft Airstair Handrail Net Kit		N00019-17-RFPREQ-PMA-207-0624	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q1
PEOA	PMA-207	N00019	C-40 SATCOM C Check DIM Install FFP	Create FFP for C-40 SATCOM installs for C Check and DIM		N00019-17-RFPREQ-PMA-207-0820	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q1
PEOA	PMA-207	N00019	UC-35 FY18 RELIEF TUBE REMOVAL	UC-35 FY18 RELIEF TUBE REMOVAL	488190	N00019-17-RFPREQ-PMA-207-0944	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q2
PEOT	PMA-231	N00019	E-2D FY18 Repairable Spares Document SOW	To procure repairable spares for E-2D AHE		N00019-17-RFPREQ-PMA-231-0377	No Range Specified	Sole Source	N00019-15-G-0026	Pax River MD	FY18	Q1	FY18	Q3
PEOT	PMA-251	N00019	AAG and EMALS RoR Future Scope	RoR		N00019-17-RFPREQ-PMA-251-0412	>=\$10M but <\$50M	Sole Source		Pax River MD	FY18	Q1	FY18	Q3
The Contractor shall submit a Plan File for QTR 1-4 as a Beta Test in														

Requiring Organization Command  
PMA/ Subcompetency  
Projected Contracting Office  
Title of Contracting Opportunity  
Requirement Description  
NAICS  
PID Number  
Estimated \$ Range

Anticipated Procurement Method  
Contract Number  
Contracting Activity Place of Performance  
Anticipated Solicitation FY  
Anticipated Solicitation Qtr  
Anticipated Contract Award FY  
Anticipated Contract Award Qtr

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

	A	B	C
1	RequiringOrganizationCommand	PMA/ Subcompetency	Projec
2	1	131800H	4QFAA
3	2	132000B	N0001
4	4	133000B	N0002
5	5	134000B	N0010
6	10	136100G	N0017
7	6.0 LOG	136200G	N0024
8	6.6D	136300G	N0042
9	AIR-00	141000G	N3237
10	AIR-7.0	212000V	N6053
11	COMFRC	400000A	N6133
12	PEO AIR 1.0	410000A	N6134
13	PEO JSF	418300D	N6833
14	PEOA	41L000A	N6883
15	PEOT	41L400B	N6893
16	PEOU&W	430000A	Grand
17		433000A	
18		434000A	
19		441000A	
20		446000A	
21		456000A	
22		460000G	
23		46T000G	

	A	B	C
1			
2			
3	Row Labels	Count of RequiringOrganizationCommand	
4	1		75
5	2		2
6	4		77
7	5		26
8	10		4
9	6.0 LOG		166
10	6.6D		1
11	AIR-00		1
12	AIR-7.0		14
13	COMFRC		10
14	PEO AIR 1.0		93
15	PEO JSF		39
16	PEOA		377
17	PEOT		307
18	PEOU&W		193
19	(blank)		
20	Grand Total		1385
21			
22			
23			
24			
25			

There are 15 unique Requiring Organization Command descriptions for the 1,385 line items



# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

	B	C
1	PMA/ Subcompetency	Projected Contracting
62	J00000A	
63	J00000V	
64	JSF000	
65	PEOUWO	
66	PMA-201	
67	PMA-202	
68	PMA-205	
69	PMA-207	
70	PMA-208	
71	PMA-209	
72	PMA-213	
73	PMA-226	
74	PMA-231	
75	PMA-234	
76	PMA-242	
77	PMA-251	
78	PMA-257	
79	PMA-259	
80	PMA-260	
81	PMA-261	
82	PMA-262	
83	PMA-263	
84	PMA-264	
85	PMA-265	
86	PMA-266	
87	PMA-268	
88	PMA-271	
89	PMA-272	
90	PMA-273	
91	PMA-274	
92	PMA-275	
93	PMA-276	
94	PMA-280	
95	PMA-281	
96	PMA-290	
97	PMA-299	
98		
99		
100		
101		

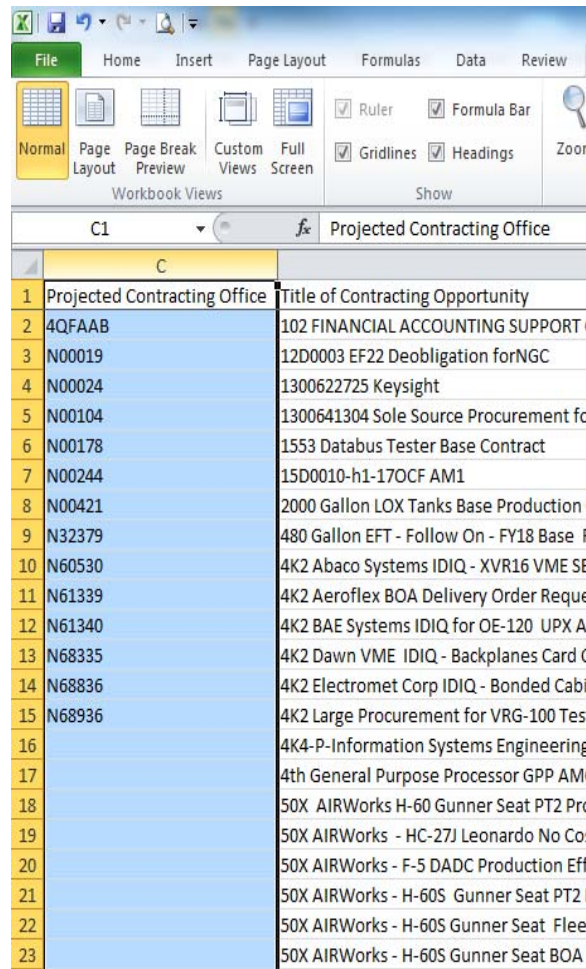
	A	B	C
1			
2			
3	Row Labels	Count of PMA/ Subcompetency	
4	131800H		1
88	PMA-266		23
89	PMA-268		3
90	PMA-271		10
91	PMA-272		26
92	PMA-273		37
93	PMA-274		13
94	PMA-275		66
95	PMA-276		9
96	PMA-280		3
97	PMA-281		1
98	PMA-290		128
99	PMA-299		55
100	(blank)		
101	Grand Total		1385
102			
103			
104			

There are a lot of unique PMA/ Subcompetency descriptions for the 1,385 line items

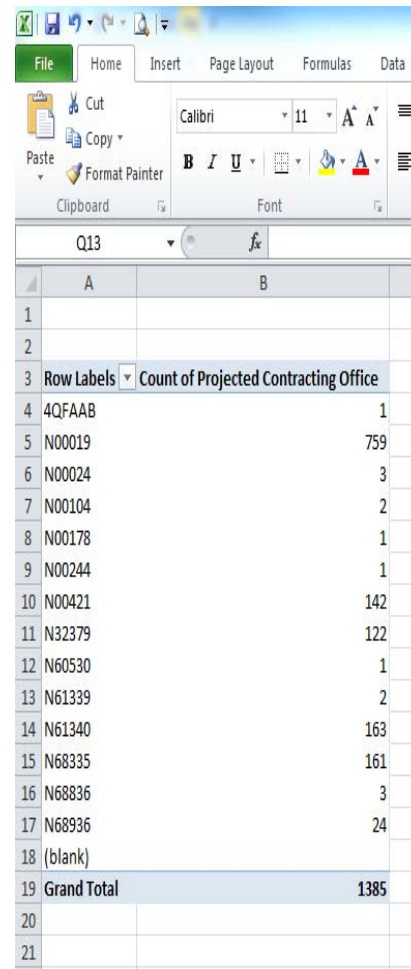
As you can see not all line items have descriptions in this column.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



	C	
1	Projected Contracting Office	Title of Contracting Opportunity
2	4QFAAB	102 FINANCIAL ACCOUNTING SUPPORT
3	N00019	12D0003 EF22 Deobligation forNGC
4	N00024	1300622725 Keysight
5	N00104	1300641304 Sole Source Procurement fc
6	N00178	1553 Databus Tester Base Contract
7	N00244	15D0010-h1-17OCF AM1
8	N00421	2000 Gallon LOX Tanks Base Production
9	N32379	480 Gallon EFT - Follow On - FY18 Base f
10	N60530	4K2 Abaco Systems IDIQ - XVR16 VME SE
11	N61339	4K2 Aeroflex BOA Delivery Order Reque
12	N61340	4K2 BAE Systems IDIQ for OE-120 UPX A
13	N68335	4K2 Dawn VME IDIQ - Backplanes Card C
14	N68836	4K2 Electromet Corp IDIQ - Bonded Cabi
15	N68936	4K2 Large Procurement for VRG-100 Tes
16		4K4-P-Information Systems Engineering
17		4th General Purpose Processor GPP AM
18		50X AIRWorks H-60 Gunner Seat PT2 Prc
19		50X AIRWorks - HC-27J Leonardo No Co:
20		50X AIRWorks - F-5 DADC Production Eff
21		50X AIRWorks - H-60S Gunner Seat PT2 I
22		50X AIRWorks - H-60S Gunner Seat Flee
23		50X AIRWorks - H-60S Gunner Seat BOA



	A	B	C
1			
2			
3	Row Labels	Count of Projected Contracting Office	
4	4QFAAB		1
5	N00019		759
6	N00024		3
7	N00104		2
8	N00178		1
9	N00244		1
10	N00421		142
11	N32379		122
12	N60530		1
13	N61339		2
14	N61340		163
15	N68335		161
16	N68836		3
17	N68936		24
18	(blank)		
19	Grand Total		1385
20			
21			

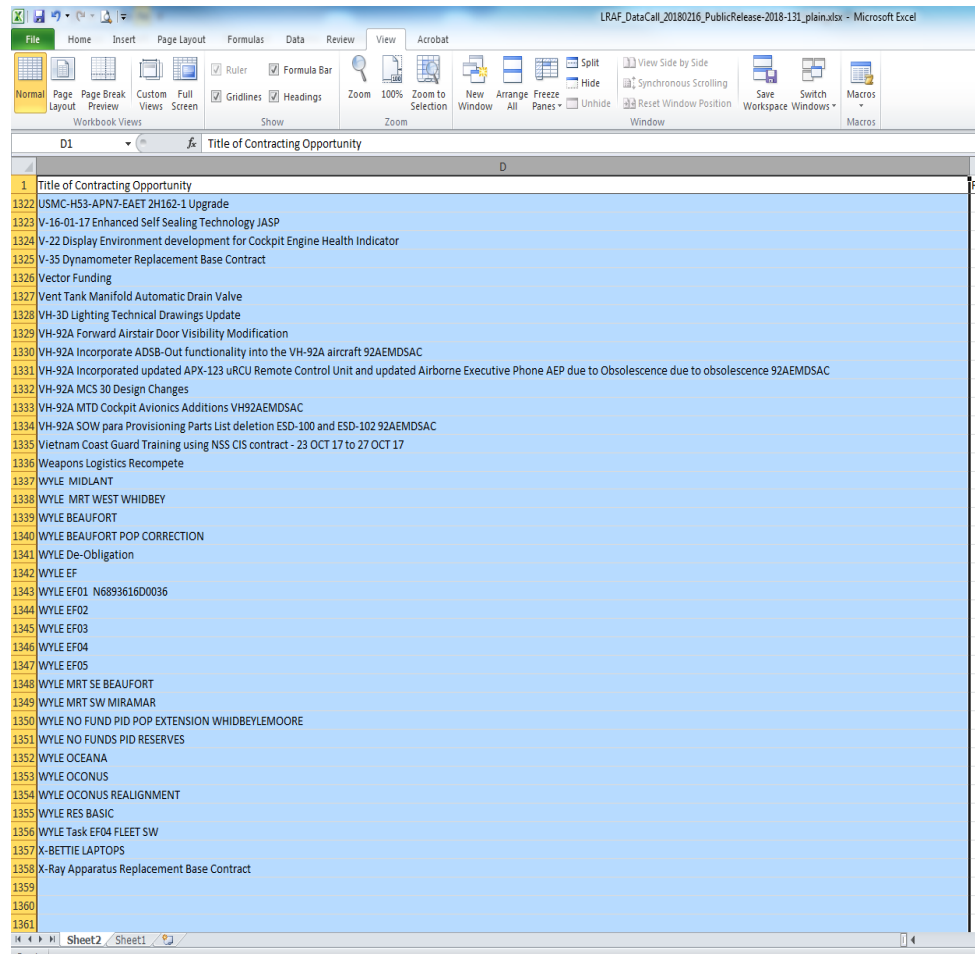
There are 14 unique  
Projected Contracting  
Office descriptions for  
the 1,385 line items

N68335 = Lakehurst



# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



The screenshot shows a Microsoft Excel spreadsheet titled "LRAF\_DataCall\_20180216\_PublicRelease-2018-131\_plain.xlsx". The spreadsheet displays a list of contracting opportunities, with the first column containing line numbers and the second column containing the titles. The titles are listed in a single column, with some entries starting with "Title of Contracting Opportunity". The list includes various items such as "USMC-H53-APN7-EAET 2H162-1 Upgrade", "V-16-01-17 Enhanced Self Sealing Technology JASP", "V-22 Display Environment development for Cockpit Engine Health Indicator", "V-35 Dynamometer Replacement Base Contract", "Vector Funding", "Vent Tank Manifold Automatic Drain Valve", "VH-3D Lighting Technical Drawings Update", "VH-92A Forward Airstair Door Visibility Modification", "VH-92A Incorporate ADSB-Out functionality into the VH-92A aircraft 92AEMDSAC", "VH-92A Incorporated updated APX-123 uRCU Remote Control Unit and updated Airborne Executive Phone AEP due to Obsolescence due to obsolescence 92AEMDSAC", "VH-92A MCS 3D Design Changes", "VH-92A MTD Cockpit Avionics Additions VH92AEMDSAC", "VH-92A SOW para Provisioning Parts List deletion ESD-100 and ESD-102 92AEMDSAC", "Vietnam Coast Guard Training using NSS CIS contract - 23 OCT 17 to 27 OCT 17", "Weapons Logistics Recompete", "WYLE MIDLANT", "WYLE MRT WEST WHIDBEY", "WYLE BEAUFORT", "WYLE BEAUFORT POP CORRECTION", "WYLE De-Obligation", "WYLE EF", "WYLE EF01 N6893616D0036", "WYLE EF02", "WYLE EF03", "WYLE EF04", "WYLE EF05", "WYLE MRT SE BEAUFORT", "WYLE MRT SW MIRAMAR", "WYLE NO FUND PID POP EXTENSION WHIDBEYLEMOORE", "WYLE NO FUNDS PID RESERVES", "WYLE OCEANA", "WYLE OCONUS", "WYLE OCONUS REALIGNMENT", "WYLE RES BASIC", "WYLE Task EF04 FLEET SW", "X-BETTIE LAPTOPS", "X-Ray Apparatus Replacement Base Contract", and "X-Ray Apparatus Replacement Base Contract".

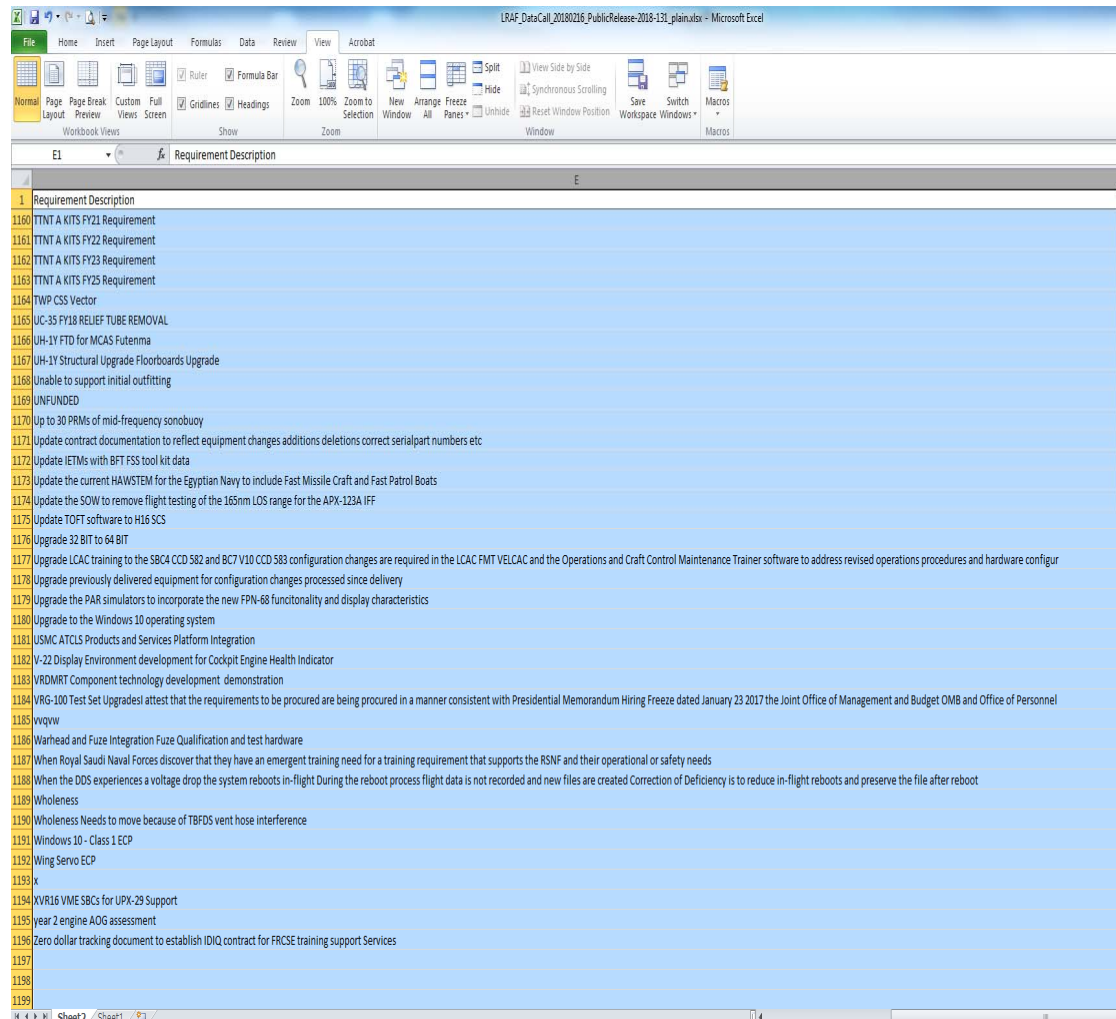
Line Number	Title of Contracting Opportunity
1	Title of Contracting Opportunity
1322	USMC-H53-APN7-EAET 2H162-1 Upgrade
1323	V-16-01-17 Enhanced Self Sealing Technology JASP
1324	V-22 Display Environment development for Cockpit Engine Health Indicator
1325	V-35 Dynamometer Replacement Base Contract
1326	Vector Funding
1327	Vent Tank Manifold Automatic Drain Valve
1328	VH-3D Lighting Technical Drawings Update
1329	VH-92A Forward Airstair Door Visibility Modification
1330	VH-92A Incorporate ADSB-Out functionality into the VH-92A aircraft 92AEMDSAC
1331	VH-92A Incorporated updated APX-123 uRCU Remote Control Unit and updated Airborne Executive Phone AEP due to Obsolescence due to obsolescence 92AEMDSAC
1332	VH-92A MCS 3D Design Changes
1333	VH-92A MTD Cockpit Avionics Additions VH92AEMDSAC
1334	VH-92A SOW para Provisioning Parts List deletion ESD-100 and ESD-102 92AEMDSAC
1335	Vietnam Coast Guard Training using NSS CIS contract - 23 OCT 17 to 27 OCT 17
1336	Weapons Logistics Recompete
1337	WYLE MIDLANT
1338	WYLE MRT WEST WHIDBEY
1339	WYLE BEAUFORT
1340	WYLE BEAUFORT POP CORRECTION
1341	WYLE De-Obligation
1342	WYLE EF
1343	WYLE EF01 N6893616D0036
1344	WYLE EF02
1345	WYLE EF03
1346	WYLE EF04
1347	WYLE EF05
1348	WYLE MRT SE BEAUFORT
1349	WYLE MRT SW MIRAMAR
1350	WYLE NO FUND PID POP EXTENSION WHIDBEYLEMOORE
1351	WYLE NO FUNDS PID RESERVES
1352	WYLE OCEANA
1353	WYLE OCONUS
1354	WYLE OCONUS REALIGNMENT
1355	WYLE RES BASIC
1356	WYLE Task EF04 FLEET SW
1357	X-BETTIE LAPTOPS
1358	X-Ray Apparatus Replacement Base Contract
1359	
1360	
1361	

There is almost as many unique Titles as there are line items on the LRAF – 1,385 (go figure)!

FYI - Filtering does not help here. These Titles are good for key word searches!

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



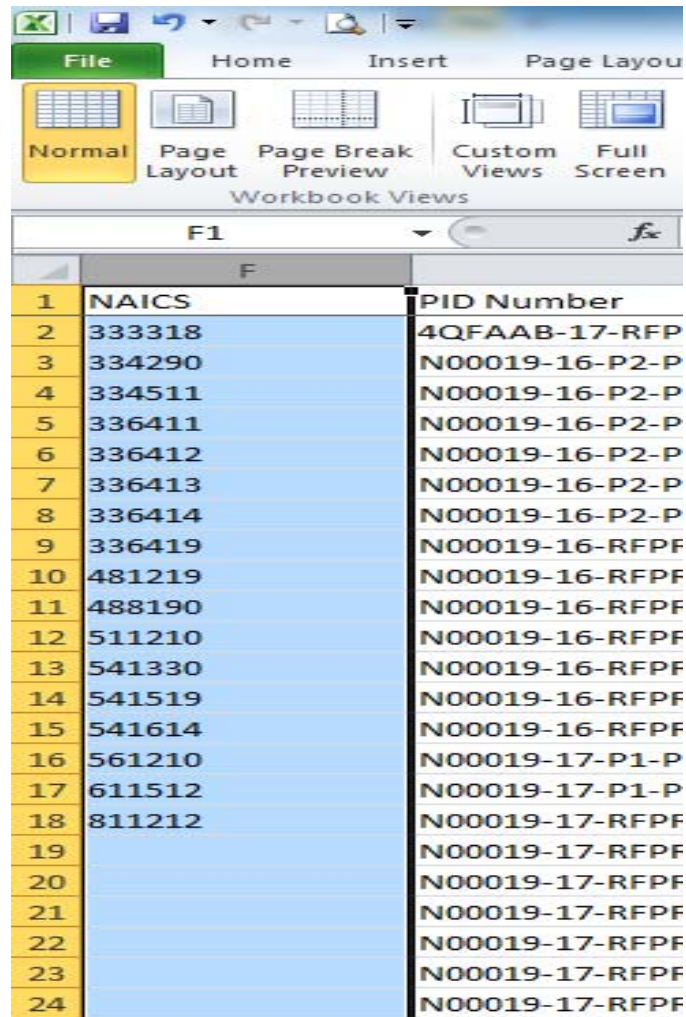
	Requirement Description
1	Requirement Description
1160	TTNT A KITS FY21 Requirement
1161	TTNT A KITS FY22 Requirement
1162	TTNT A KITS FY23 Requirement
1163	TTNT A KITS FY25 Requirement
1164	TWP CSS Vector
1165	UC-35 FY18 RELIEF TUBE REMOVAL
1166	UH-1Y FTD for MCAS Futenma
1167	UH-1Y Structural Upgrade Floorboards Upgrade
1168	Unable to support initial outfitting
1169	UNFUNDED
1170	Up to 30 PRMs of mid-frequency sonobuoy
1171	Update contract documentation to reflect equipment changes additions deletions correct serial/part numbers etc
1172	Update IETMs with BFT FSS tool kit data
1173	Update the current HAWSTEM for the Egyptian Navy to include Fast Missile Craft and Fast Patrol Boats
1174	Update the SOW to remove flight testing of the 165nm LOS range for the APX-123A IFF
1175	Update TOFT software to H16 SCS
1176	Upgrade 32 BIT to 64 BIT
1177	Upgrade LCAC training to the SBC4 CCD 582 and BCT V10 CCD 583 configuration changes are required in the LCAC FMT VELCAC and the Operations and Craft Control Maintenance Trainer software to address revised operations procedures and hardware configur
1178	Upgrade previously delivered equipment for configuration changes processed since delivery
1179	Upgrade the PAR simulators to incorporate the new FPN-68 functionality and display characteristics
1180	Upgrade to the Windows 10 operating system
1181	USMC ATCLS Products and Services Platform Integration
1182	V-22 Display Environment development for Cockpit Engine Health Indicator
1183	VRODMRT Component technology development demonstration
1184	VIRG-100 Test Set Upgrades attest that the requirements to be procured are being procured in a manner consistent with Presidential Memorandum Hiring Freeze dated January 23 2017 the Joint Office of Management and Budget OMB and Office of Personnel
1185	vvqvw
1186	Warhead and Fuze Integration Fuze Qualification and test hardware
1187	When Royal Saudi Naval Forces discover that they have an emergent training need for a training requirement that supports the RSNF and their operational or safety needs
1188	When the DDS experiences a voltage drop the system reboots in-flight During the reboot process flight data is not recorded and new files are created Correction of Deficiency is to reduce in-flight reboots and preserve the file after reboot
1189	Wholeness
1190	Wholeness Needs to move because of TBDFS vent hose interference
1191	Windows 10 - Class 1 ECP
1192	Wing Servo ECP
1193	x
1194	XVR16 VME SBCs for UPX-29 Support
1195	year 2 engine AOG assessment
1196	Zero dollar tracking document to establish IDIQ contract for FRCSE training support Services
1197	
1198	
1199	

There are slightly fewer Requirements Descriptions as Titles.

Again, This column is good for key word searches!

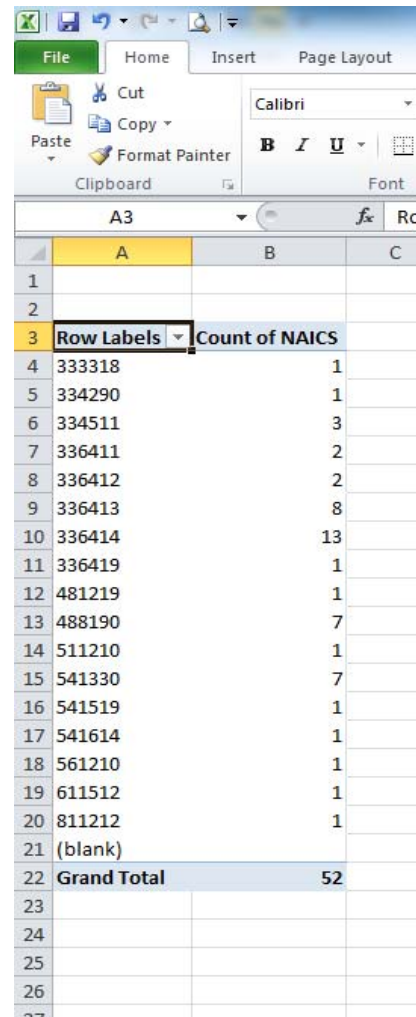
# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



The screenshot shows an Excel spreadsheet with the following data:

	NAICS	PID Number
1	333318	4QFAAB-17-RFP
2	334290	N00019-16-P2-P
3	334511	N00019-16-P2-P
4	336411	N00019-16-P2-P
5	336412	N00019-16-P2-P
6	336413	N00019-16-P2-P
7	336414	N00019-16-P2-P
8	336419	N00019-16-RFPF
9	481219	N00019-16-RFPF
10	488190	N00019-16-RFPF
11	511210	N00019-16-RFPF
12	541330	N00019-16-RFPF
13	541519	N00019-16-RFPF
14	541614	N00019-16-RFPF
15	561210	N00019-17-P1-P
16	611512	N00019-17-P1-P
17	811212	N00019-17-RFPF
18		N00019-17-RFPF
19		N00019-17-RFPF
20		N00019-17-RFPF
21		N00019-17-RFPF
22		N00019-17-RFPF
23		N00019-17-RFPF
24		N00019-17-RFPF



The screenshot shows a pivot table summarizing the count of NAICS codes. The pivot table is structured as follows:

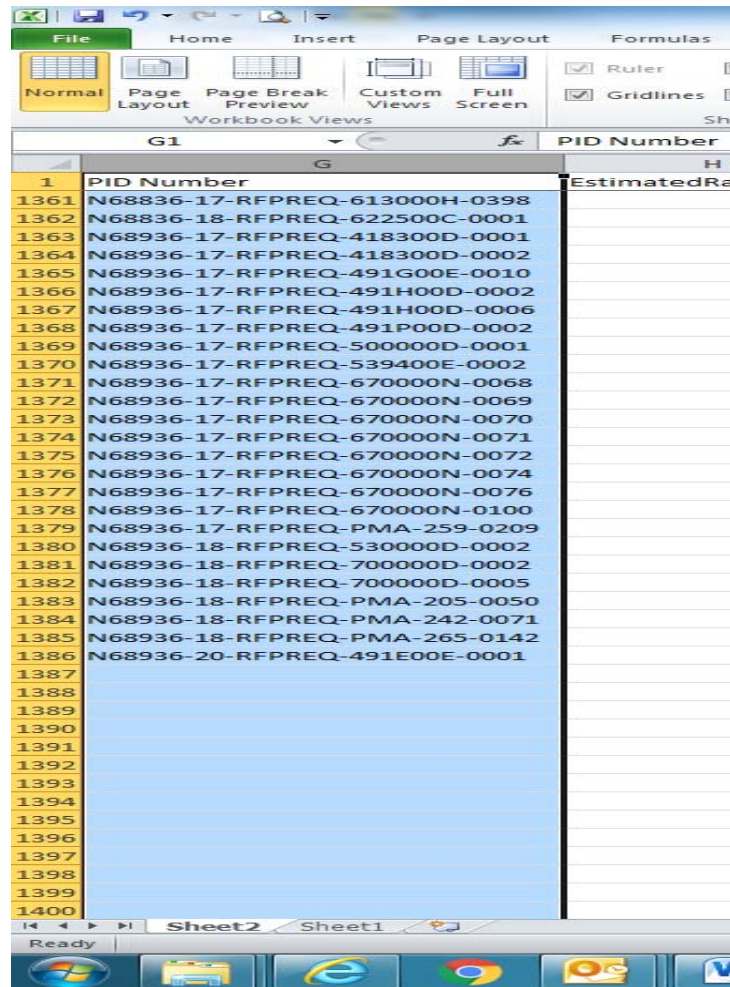
	Count of NAICS
333318	1
334290	1
334511	3
336411	2
336412	2
336413	8
336414	13
336419	1
481219	1
488190	7
511210	1
541330	7
541519	1
541614	1
561210	1
611512	1
811212	1
(blank)	
<b>Grand Total</b>	<b>52</b>

The NAIC code is an important column.

Note: There are only 52 NAICS' listed for the 1,385 line items in this LRAF.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



	PID Number	Estimated Rate
1		
1361	N68836-17-RFPREQ-613000H-0398	
1362	N68836-18-RFPREQ-622500C-0001	
1363	N68936-17-RFPREQ-418300D-0001	
1364	N68936-17-RFPREQ-418300D-0002	
1365	N68936-17-RFPREQ-491G00E-0010	
1366	N68936-17-RFPREQ-491H00D-0002	
1367	N68936-17-RFPREQ-491H00D-0006	
1368	N68936-17-RFPREQ-491P00D-0002	
1369	N68936-17-RFPREQ-500000D-0001	
1370	N68936-17-RFPREQ-539400E-0002	
1371	N68936-17-RFPREQ-670000N-0068	
1372	N68936-17-RFPREQ-670000N-0069	
1373	N68936-17-RFPREQ-670000N-0070	
1374	N68936-17-RFPREQ-670000N-0071	
1375	N68936-17-RFPREQ-670000N-0072	
1376	N68936-17-RFPREQ-670000N-0074	
1377	N68936-17-RFPREQ-670000N-0076	
1378	N68936-17-RFPREQ-670000N-0100	
1379	N68936-17-RFPREQ-PMA-259-0209	
1380	N68936-18-RFPREQ-530000D-0002	
1381	N68936-18-RFPREQ-700000D-0002	
1382	N68936-18-RFPREQ-700000D-0005	
1383	N68936-18-RFPREQ-PMA-205-0050	
1384	N68936-18-RFPREQ-PMA-242-0071	
1385	N68936-18-RFPREQ-PMA-265-0142	
1386	N68936-20-RFPREQ-491E00E-0001	
1387		
1388		
1389		
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1394		
1395		
1396		
1397		
1398		
1399		
1400		

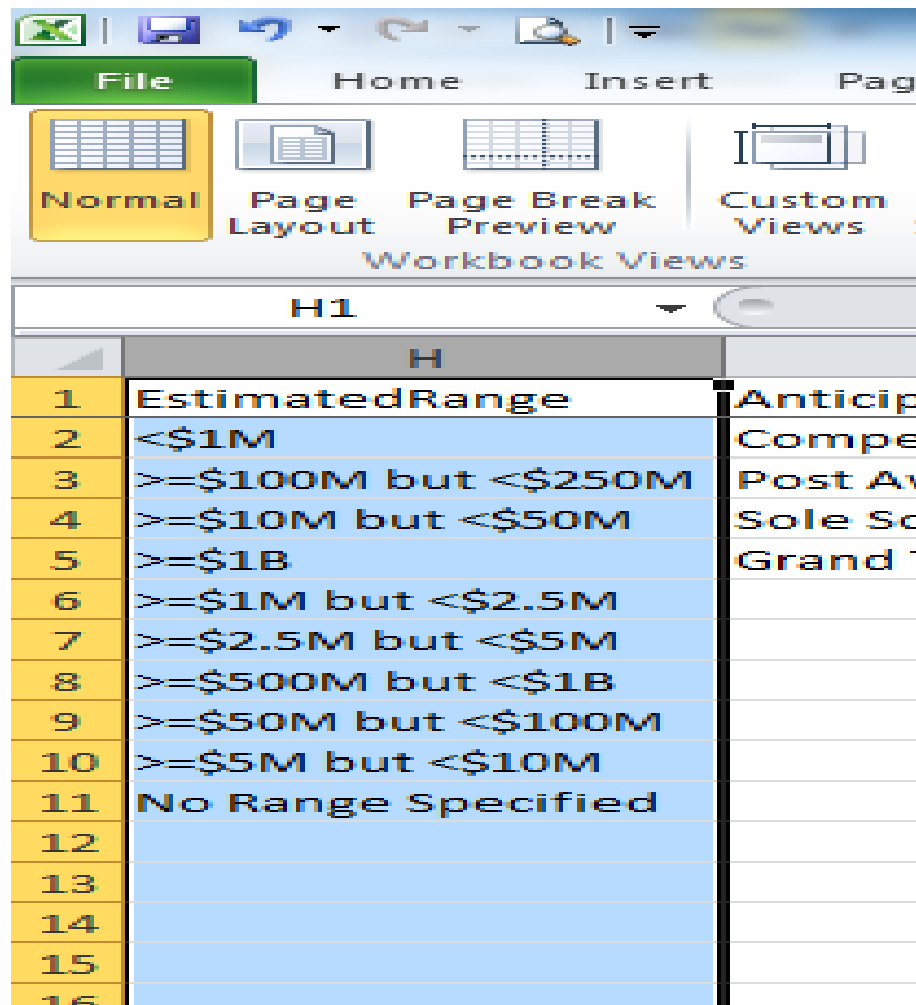
The PID Number column is like the Title column, there are 1,385 PID Numbers - one for each opportunity.

Note the PID Number contains the Unit Identification Code (UIC) and a Fiscal Year code.

N68335 = Lakehurst

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



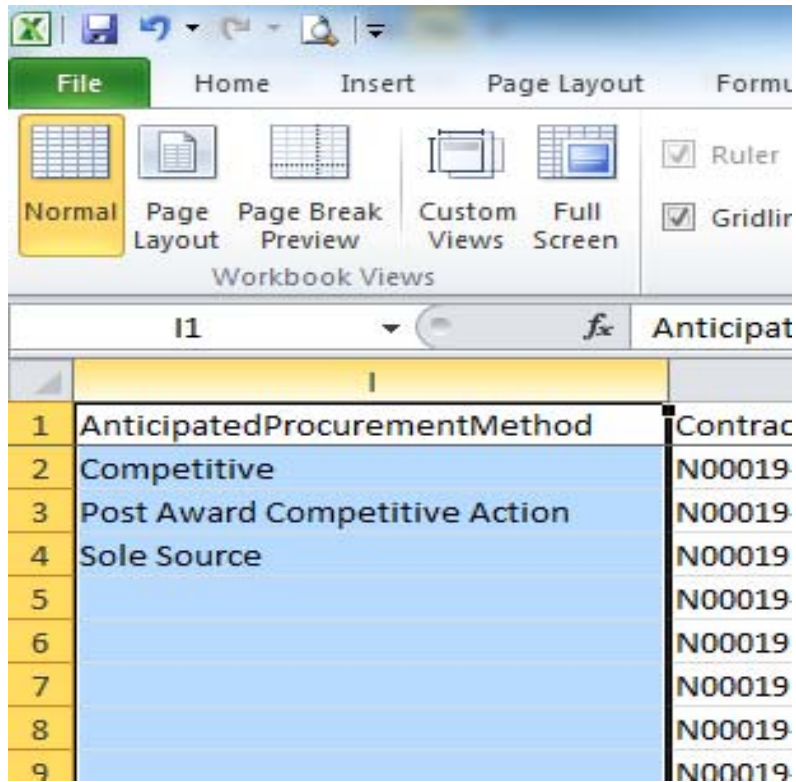
	H1	
	H	
1	EstimatedRange	Anticip
2	<\$1M	Compe
3	>=\$100M but <\$250M	Post Av
4	>=\$10M but <\$50M	Sole Sc
5	>=\$1B	Grand T
6	>=\$1M but <\$2.5M	
7	>=\$2.5M but <\$5M	
8	>=\$500M but <\$1B	
9	>=\$50M but <\$100M	
10	>=\$5M but <\$10M	
11	No Range Specified	
12		
13		
14		
15		
16		

There is an estimated Range provided in most cases.

(Note: >=\$1B!)

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



The screenshot shows an Excel spreadsheet with a table of anticipated procurement methods. The table has two columns: 'AnticipatedProcurementMethod' and 'Contract'. The rows are numbered 1 through 9. The first row is highlighted in yellow, and the subsequent rows are highlighted in blue.

	AnticipatedProcurementMethod	Contract
1	AnticipatedProcurementMethod	Contract
2	Competitive	N00019
3	Post Award Competitive Action	N00019
4	Sole Source	N00019
5		N00019
6		N00019
7		N00019
8		N00019
9		N00019

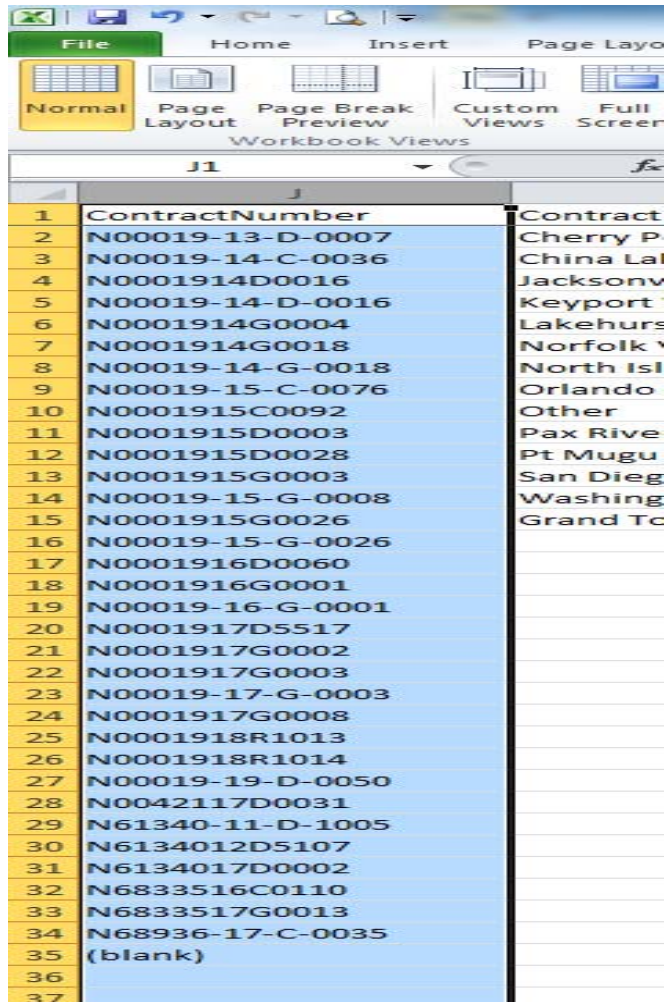
There is information provided on the Anticipated Procurement Method –

Sole Source AND Competitive



# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



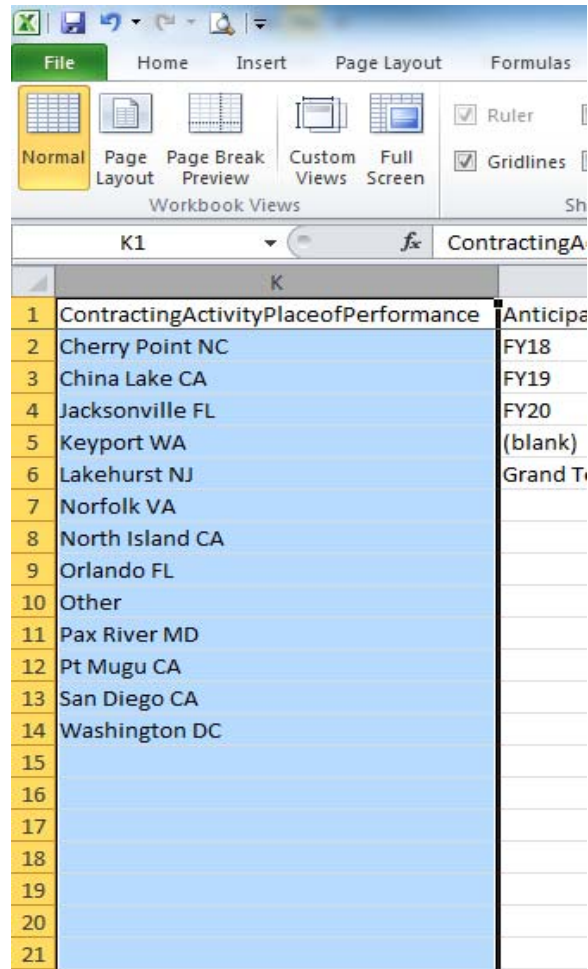
	ContractNumber	Contract
1		
2	N00019-13-D-0007	Cherry P
3	N00019-14-C-0036	China Lal
4	N0001914D0016	Jacksonv
5	N00019-14-D-0016	Keyport
6	N0001914G0004	Lakehurs
7	N0001914G0018	Norfolk
8	N00019-14-G-0018	North Isl
9	N00019-15-C-0076	Orlando
10	N0001915C0092	Other
11	N0001915D0003	Pax Rive
12	N0001915D0028	Pt Mugu
13	N0001915G0003	San Dieg
14	N00019-15-G-0008	Washing
15	N0001915G0026	Grand Tc
16	N00019-15-G-0026	
17	N0001916D0060	
18	N0001916G0001	
19	N00019-16-G-0001	
20	N0001917D5517	
21	N0001917G0002	
22	N0001917G0003	
23	N00019-17-G-0003	
24	N0001917G0008	
25	N0001918R1013	
26	N0001918R1014	
27	N00019-19-D-0050	
28	N0042117D0031	
29	N61340-11-D-1005	
30	N6134012D5107	
31	N6134017D0002	
32	N6833516C0110	
33	N6833517G0013	
34	N68936-17-C-0035	
35	(blank)	
36		
37		

There is information on Contract Numbers but not many.

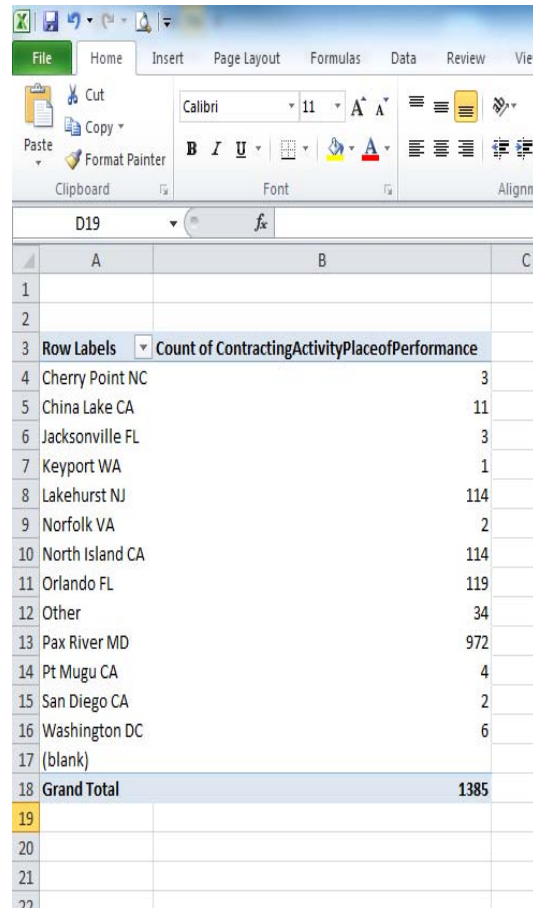


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## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion



	K1	fx	ContractingA
1	ContractingActivityPlaceofPerformance		Anticipa
2	Cherry Point NC		FY18
3	China Lake CA		FY19
4	Jacksonville FL		FY20
5	Keyport WA		(blank)
6	Lakehurst NJ		Grand T
7	Norfolk VA		
8	North Island CA		
9	Orlando FL		
10	Other		
11	Pax River MD		
12	Pt Mugu CA		
13	San Diego CA		
14	Washington DC		
15			
16			
17			
18			
19			
20			
21			



	A	B	C
1			
2			
3	Row Labels	Count of ContractingActivityPlaceofPerformance	
4	Cherry Point NC		3
5	China Lake CA		11
6	Jacksonville FL		3
7	Keyport WA		1
8	Lakehurst NJ		114
9	Norfolk VA		2
10	North Island CA		114
11	Orlando FL		119
12	Other		34
13	Pax River MD		972
14	Pt Mugu CA		4
15	San Diego CA		2
16	Washington DC		6
17	(blank)		
18	Grand Total		1385
19			
20			
21			
22			

There is a Place of Performance column.

Location, Location, Location

Note: Lakehurst = Lakehurst

Note: Count for Lakehurst is 114 line items

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

	L	M	N	O
1	AnticipatedSolicitationFY	AnticipatedSolicitationQtr	AnticipatedContractAwardFY	AnticipatedContractAwardQtr
2	FY18	Q1	FY18	Q1
3	FY19	Q2	FY19	Q2
4	FY20	Q3	FY20	Q3
5	(blank)	Q4	FY21	Q4
6		(blank)	FY22	(blank)
7			FY23	
8			FY24	
9			(blank)	
10				
11				
12				
13				
14				
15				
16				
17				
18				

Here is the unique information on Anticipated Solicitation timing and Anticipated Award timing.

Caution: The timing information is “anticipated.” Obviously it was provided for a reason but as you are well aware, plans change. It will be what it will be. I have found that the timing sometimes differs from the LRAF.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

### Lakehurst Contracting Office AND Lakehurst Place of Performance

	A	B	C	D	E
	Requiring Organization Command	PMA/ Subcompetency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description
1	4	41L400B	N68335	N68335-17-17-RFP-41L400B-IDIQ-RFVectorSigGen-Comp-001	This procurement will be a five 5 year indefinite delivery indefinite quantity IDIQ procurement for up to 350 Radio Frequency Vect
2	PEOA	PMA-275	N68335	IDIQ for purchase of Voltmeter Phase Angle Part Number 2600-S1020	In Support of the V-22 aircraft
3	PEOT	PMA-251	N68335	Lakehurst VLA ILARTS monitor upgrade	Procurement of Ship Set production units for installation
4	PEOT	PMA-251	N68335	Lakehurst AIT BOA Order VLA - Labor Materials - Tech Refresh Monitor upgrade	The purpose of this PID is to award new Order on BOA for contractor technical support for Alteration Installation Team Labor requir
5	PEOT	PMA-251	N68335	Lakehurst VLA ALS-CPS JSF STO Light Equipment FY18 SB	Contract for ship set of Production unit
6	PEOT	PMA-251	N68335	Lakehurst VLA ILARTS Tech Refresh Production Components	Procurement of Ship Set production units for installation
7	PEOT	PMA-251	N68335	TLD PAO CART ILS ACQUISITION	To procure logistics support for MQ-4C PAO Carts OEM-TLD
8	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 77 DPIA SB	To procure AIT services for the installation of AWIMS on CVN 77
9	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 78SB	To procure AIT services for ADMACS installation on CVN 78 during PSA
10	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS RedHat JBOSS FY18	To procure RedHat JBOSS software support
11	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 74 SB	For procurement of AIT services on CVN 74
12	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS Fortinet Annual Support	To procure annual support for ADMACS Fortinet assets
13	PEOT	PMA-251	N68335	Crash Crane Obsolescence Study SB	Perform a sole source Lakeshore study of obsolete Aircraft Crash Salvage Cranes aboard US Navy Ships and recommend solutions t
14	PEO AIR 1.0	PMA-260	N68335	PAR Lightning Protection	Procurement of lightning protection MTI Reflectors Operator Stations MTI Reflector upgrades SOW update
15	PEOT	PMA-213	N68335	Aerial Stores Lift Truck AS32K-12 Weapons Loader Replacement	Aerial Stores Lift Truck AS32K-12 Weapons Loader Replacement
16	PEO AIR 1.0	PMA-260	N68335	Self Propelled Weapons Transporter MUTT	Self Propelled Weapons Transporter MUTT
17	PEO AIR 1.0	PMA-260	N68335	SMEPP Interim Spares Package	Procurement of spares to support the SMEPP prior to MSD
18	PEOT	PMA-265	N68335	LKE F414 Borescopes for Oceana transition squadrons EF	QTY 8 Borescopes for F414 Oceana Transition Squadrons VFA-131 and VFA- 83 buys funded under EFG AV
19	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 73 SB	To procure AIT services for the installation of the ADMACS system
20	PEOT	PMA-251	N68335	Lakehurst AIT BOA Order TBD VLA IFLOLS InstallLabor Materials	Installation of IFLOLS Phase 4 on 3 carriers and 1 landbased facility 7075depot
21	PEOT	PMA-251	N68335		

This is a 114 line item subset of line items from the 1,385. It was obtained by sorting for Place and Contracting Office and deleting all non-Lakehurst line items. This is like filtering but this can be retained and cut many different ways from here.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

### Lakehurst AND Lakehurst AND PMA-260

	A	B	C	D	E
	Requiring Organization Command	PMA/ Subcompetency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description
8	PEO AIR 1.0	PMA-260	N68335	Level II Preservation Unit FY18 Production Option Qty 5 SB	Exercise production option for a quantity of 5 Level II Preservation Unit used at the organizational maintenance
9	PEO AIR 1.0	PMA-260	N68335	MHU-230M Shorebased Small Munitions Trailer Base Contract	Base contract to design develop test deliver 4 pilot production MHU-230M Shorebased Small Munitions Trailer
10	PEO AIR 1.0	PMA-260	N68335	FORS program N68335-17-D-0188 Agilitron - ISIL Items	FORS program N68335-17-D-0188 Agilitron - ISIL Items
11	PEO AIR 1.0	PMA-260	N68335	Aircraft Generator Test Stand AGTS Base Contract	Base contract to design develop test deliver 5 pilot production Aircraft Generator Test Stands AGTS units to rep
12	PEO AIR 1.0	PMA-260	N68335	2000 Gallon LOX Tanks Base Production Qty 7	Base contract to deliver a quantity of seven 7 2000 Gallon Liquid Oxygen Tanks and associated integrated logisti
13	PEO AIR 1.0	PMA-260	N68335	1553 Databus Tester Base Contract	Design develop test deliver 2 pilot production 1553 Databus Testers to provide a portable rugged battery-powe
14	PEO AIR 1.0	PMA-260	N68335	AERO 83A Adapter Base Contract	Base contract to design develop test deliver 4 pilot production replacement adapters for the AERO 83A that is u
15	PEO AIR 1.0	PMA-260	N68335	Eddy Current Tester Base Contract	Design develop test deliver 6 pilot production Eddy Current Tester to provide Navy and Marine NDI technicians
16	PEO AIR 1.0	PMA-260	N68335	Radar Beacon Test Set Replacement Base Contract	Design develop test deliver 5 pilot production replacement test sets for the ANAPM-455 supporting X-band rad
17	PEO AIR 1.0	PMA-260	N68335	Self-Propelled Weapons Transporter Base Contract SB	Base contract to design develop test deliver 1 pilot production Self-Propelled Weapons Transporter to allow th
18	PEO AIR 1.0	PMA-260	N68335	Diesel/Electric Man-Lift Replacement Base Contract	Base contract to design develop test deliver 6 pilot production diesel/electric powered units used for providing
19	PEO AIR 1.0	PMA-260	N68335	AS32A-108 MEPP Replacement Base Contract	Base contract to design develop test deliver 4 pilot production self-contained diesel engine driven ground poi
20	PEO AIR 1.0	PMA-260	N68335	V-35 Dynamometer Replacement Base Contract	Base contract to design develop test deliver 1 pilot production V-35 Dynamometer to address end of life and o
21	PEO AIR 1.0	PMA-260	N68335	Shipboard Oxygen Cleaning System Replacement Base Contract	Base contract to design develop test deliver 4 pilot production Shipboard Oxygen Cleaning units to provide shi
22	PEO AIR 1.0	PMA-260	N68335	X-Ray Apparatus Replacement Base Contract	Design develop test deliver 6 pilot production used at the Intermediate Maintenance Level by NDI technicians
23	PEO AIR 1.0	PMA-260	N68335	Ultrasonic Flaw Detector Replacement Base Contract	Base contract to design develop test deliver 6 pilot production Ultrasonic Flaw Detectors to provide USN USMC
24	PEO AIR 1.0	PMA-260	N68335	EO4 Non Recurring Engineering	Non-Recurring Engineering for three Electro-Optical Fourth Generation Engineering Development Models
25					
26					
27					

This is a 23 line item subset of line items from the “Lakehurst, Lakehurst” 114 line items. It was obtained by duplicating the sheet and then sorting for PMA/Subcompetency and deleting all non-PMA-260. This is like filtering but this can be retained.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

### Lakehurst AND Lakehurst AND PMA-251

	A	B	C	D	
	Requiring Organization/Command	PMA/ Subcompetency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description
1	PEOT	PMA-251	N68335	Lakehurst VLA ILARTS monitor upgrade	Procurement of Ship Set production units for installation
2	PEOT	PMA-251	N68335	Lakehurst AIT BOA Order VLA -Labor Materials - Tech Refresh Monitor upgrade	The purpose of this PID is to award new Order on BOA for contractor technical support for Alteration
3	PEOT	PMA-251	N68335	Lakehurst VLA ALS-CPS JSF STO Light Equipment FY18 SB	Contract for ship set of Production unit
4	PEOT	PMA-251	N68335	Lakehurst VLA ILARTS Tech Refresh Production Components	Procurement of Ship Set production units for installation
5	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 77 DPIA SB	To procure AIT services for the installation of AWIMS on CVN 77
6	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 78SB	To procure AIT services for ADMACS installation on CVN 78 during PSA
7	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS RedHat JBOSS FY18	To procure RedHat JBOSS software support
8	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 74 SB	For procurement of AIT services on CVN 74
9	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS Fortinet Annual Support	To procure annual support for ADMACS Fortinet assets
10	PEOT	PMA-251	N68335	Lakehurst Info Sys ADMACS AIT CVN 73 SB	To procure AIT services for the installation of the ADMACS system
11	PEOT	PMA-251	N68335	Lakehurst AIT BOA Order TBD VLA IFLOLS Install Labor Materials	Installation of IFLOLS Phase 4 on 3 carriers and 1 landbased facility 7075depot
12	PEOT	PMA-251	N68335	Fluid Cooler	TBA
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14					
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16					
17					
18					
19					

This is a 12 line item subset of line items from the “Lakehurst, Lakehurst” 114 line items. It was obtained by duplicating the sheet and then sorting for PMA/Subcompetency and deleting all non-PMA-251. This is like filtering but this can be retained.



# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

### “Of Interest”

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	Requiring Orga	PMA/ Subc	Projected C	Title of Contracting Opportunity	Requirement Description	NAICS	PID Number	Estimated Range	Anticipated Proc	Contract N	Contracting Activit	Anticipa	Antici	Antici	Anticipat
2	PEO AIR 1.0	PMA-260	N68335	Crash Crane Obsolescence Study SB	Perform a sole source Lakeshore study of obsolete Aircraft C		N68335-18-RFPREQ-PMA-260-0029	>=\$1M but <\$2.5M	Sole Source		Lakehurst NJ	FY18	Q1	FY18	Q2
3	PEO AIR 1.0	PMA-260	N68335	Aerial Stores Lift Truck AS32K-12 Weapons Loader Replace	Aerial Stores Lift Truck AS32K-12 Weapons Loader Replacem		N68335-18-RFPREQ-PMA-260-0006	No Range Specified	Competitive		Lakehurst NJ			FY18	Q3
4	PEO AIR 1.0	PMA-260	N68335	Self Propelled Weapons Transporter MUTT	Self Propelled Weapons Transporter MUTT		N68335-18-RFPREQ-PMA-260-0007	No Range Specified	Competitive		Lakehurst NJ			FY18	Q3
5	PEO AIR 1.0	PMA-260	N68335	Crash Crane Replacement Base Contract	Base contract to design develop test deliver newly designe		N68335-19-RFPREQ-PMA-260-0027	>=\$10M but <\$50M	Competitive		Lakehurst NJ			FY19	Q2
6	PEO AIR 1.0	PMA-260	N68335	MHU-230M Shorebased Small Munitions Trailer Base Cont	Base contract to design develop test deliver 4 pilot product		N68335-18-RFPREQ-PMA-260-0033	No Range Specified	Competitive		Lakehurst NJ				
7	PEO AIR 1.0	PMA-260	N68335	Self-Propelled Weapons Transporter Base Contract SB	Base contract to design develop test deliver 1 pilot product		N68335-19-RFPREQ-PMA-260-0026	>=\$5M but <\$10M	Competitive		Lakehurst NJ				
8	PEO AIR 1.0	PMA-260	N68335	AS32A-108 MEPP Replacement Base Contract	Base contract to design develop test deliver 4 pilot product		N68335-20-RFPREQ-PMA-260-0007	>=\$10M but <\$50M	Competitive		Lakehurst NJ				
9															
10															
11															
12															

This is a 7 line item subset of the previous two LKE, LKE, PMA subsets. It is what I would call “of interest [to me].” We started with 1,385 and got to 7. This I can communicate to my team easily.

# Lakehurst Small Business Roundtable

## NAVAIR Long Range Acquisition Forecast (LRAF) Discussion

NAVAIR Public Release 2018-1-11  
Distribution Statement A - "Approved for public release; distribution unlimited"

Agency Identification Information			Requirement Description	NMCIS	PID Number	Estimated S Range	Anticipated Procurement Method
Regulating Contracting Command	PMMA/ Subcontracting Office	Projected Contract Number	Title of Contracting Opportunity				
PEO JSF	JSF000	N00019	PROCDRMS Case-1888018885 EWCM Field Aft ADM Mission Flash Memory		N00019-17-RPFRQ-PMA-257-0639	<50M	Single Source
PEO JSF	JSF000	N00019	PROCDRMS Case-18843 ADM Mission Flash Memory		N00019-17-RPFRQ-PMA-257-0642	<50M	Single Source
PEOA	PMA-267	N00019	C-32P128 P1000 M106 ACB Initial Processing		N00019-17-RPFRQ-PMA-267-0638	No Range Specified	Single Source
PEOA	PMA-267	N00019	C-40 ACB Airframe modified test		N00019-17-RPFRQ-PMA-267-0634	No Range Specified	Single Source
PEOA	PMA-267	N00019	C-40 SARCOM C Check SMD Insanity FFP		N00019-17-RPFRQ-PMA-267-0630	No Range Specified	Single Source
PEOA	PMA-267	N00019	UP 10 P115 RM-UP FUSE REMOVAL	485760	N00019-17-RPFRQ-PMA-267-0644	No Range Specified	Single Source
PEOIT	PMA-215	N00019	R-38 P115 Replicable Spares Document SOW		N00019-17-RPFRQ-PMA-215-0577	No Range Specified	Single Source
PEOIT	PMA-215	N00019	AAG and EMAIL Roll Future Scope		N00019-17-RPFRQ-PMA-215-0412	>50M but <100M	Single Source
PEOA	PMA-261	N00019	NAC CSOR Reporting Flow File Beta Text DATA 1-4		N00019-17-RPFRQ-PMA-261-0245	No Range Specified	Single Source
PROCLW	PMA-263	N00019	RO-21A Ship Kit and SOV's for USS Portland and FLS-4		N00019-17-RPFRQ-PMA-263-0180	No Range Specified	Single Source
PROCLW	PMA-263	N00019	RO-21A MOD-954 Poland ECP for SAKASM GPS		N00019-17-RPFRQ-PMA-263-0273	No Range Specified	Single Source
PROCLW	PMA-263	N00019	RO-21A SOA Spares BOM Pricing for FY19 20 and Parts List update		N00019-17-RPFRQ-PMA-263-0297	No Range Specified	Single Source
PROCLW	PMA-263	N00019	RO-21A ECP CRP		N00019-17-RPFRQ-PMA-263-0332	No Range Specified	Single Source
PEOA	PMA-264	N00019	PCOAT - Anti-Turbine Propulsion System ECP R0302C - FA-26P and CA-28G Alternate		N00019-17-RPFRQ-PMA-264-0100	<50M	Single Source
PEOIT	PMA-265	N00019	PCOAT - Anti-Turbine Propulsion System ECP R0302C - FA-26P and CA-28G Alternate		N00019-17-RPFRQ-PMA-265-0305	No Range Specified	Single Source

- This LRAF contains 1,385 line items of opportunities!!!
- Let's face it, 1,385 line items are too many for anybody.
- Which 10 to 15 line items are of interest to you?

So right off the bat, if you would rather quickly filter, you can filter for Lakehurst, Lakehurst, and your PMA of choice and get to your 10 to 15 line items as a filter.



# **Lakehurst Small Business Roundtable**

## **NAVAIR Long Range Acquisition Forecast (LRAF) Discussion**

In Summary:

- There are many different opportunities in many different places for many different PMAs and Commands.
- There are many different key word searches that can be done.
- You can filter to find your opportunities.
- You can sort and delete to find your opportunities.
- You can key word search for your opportunities.

# **Lakehurst Small Business Roundtable**

## **NAVAIR Long Range Acquisition Forecast (LRAF) Discussion**

Now what?

Do as much Pre-Planning ahead of time as possible!!!!

Review the next subsequent LRAF (Quarterly?)

# **Lakehurst Small Business Roundtable**

## **NAVAIR Long Range Acquisition Forecast (LRAF) Discussion**

Done

Thank You

Questions that have not been asked?