

ACHIEVE RESULTS WITH NJMEP

New Jersey Manufacturing Extension Program, Inc. (NJMEP) is a not-for-profit company that works with New Jersey's small to mid-sized manufacturers to help them become more efficient, profitable and globally competitive. NJMEP's training processes and methodologies are designed to specifically meet the needs of manufacturers. With NJMEP's programs and services, New Jersey's businesses can:

- Increase sales and profit
- Reduce costs
- Improve productivity and efficiencies
- Create and retain jobs

Our cost saving strategies and growth initiatives have helped hundreds of companies save an average of 20% of the time, effort or costs associated with their business and manufacturing processes.

Main Service Areas

- Business Development Services
- Contingency and Emergency Planning
- Destination Innovation
- Energy Alliance Program
- ExporTech™
- Lean Business Solutions and 5S
- MarketShift Program
- Pro-Action Network
- Quality Management Systems & ISO
- R&D Tax Credits
- Six Sigma



Pro-Action Network

NJMEP's programs and services can also be offered through the **Pro-Action Network**. This exclusive network is designed for New Jersey manufacturers looking to embrace innovation, new technologies and market expansion. If you are a progressive, growth oriented C-suite executive in the manufacturing arena, the **Pro-Action Network** is right for you.

Contact Us for More Information

a NIST | Network
MEP | Affiliate
2 RIDGEDALE AVENUE, SUITE 305,
CEDAR KNOLLS, NJ 07927
P: 973.998.9801 | WWW.NJMEP.ORG

Connect with NJMEP:



ROI IMPACT

For more than sixteen years, NJMEP has helped manufacturers become more productive, profitable, and globally competitive. We don't just claim results – NJMEP's impact on the manufacturing community is collected by an independent, third-party.

Since 2000, NJMEP has helped manufacturers realize more than \$2.8 billion in value:



\$2.1 billion

in increased and retained sales



\$315.8 million

in cost savings



\$459.4 million

in investments



22,744 jobs

created or retained

A Team of Experts

NJMEP's Account Managers play a critical role in assessing your needs and determining the right course of action for your business. Our Account Managers cover every county in the state and have extensive backgrounds in the manufacturing field. NJMEP has also developed an industry-leading network of partners to bring a unique level of service to our clients.

About the MEP Network

NJMEP is a not-for-profit 501(c)3 organization affiliated with The National Institute of Standards and Technology's (NIST) Hollings Manufacturing Extension Partnership (MEP), a network of more than 60 MEP centers across the U.S. and Puerto Rico. NJMEP receives some investment and support at the federal level by NIST MEP. NJMEP also provides fee-based consultative services to the New Jersey business community.

For more information, please contact your account manager or:

NJMEP Product Information Desk

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A Selection of New Jersey & US Manufacturing Facts:

- 10,998 NJ Firms that are captured in the NJMEP 'active' Database with 20-years of input
Note: NIST-MEP operates on NAICS Codes – so all types of manufacturing firms are included
- Manufacturers in NJ employ an average of 32.68 people – as per the National Association of Manufacturers (NAM).
- That would equate to 359,415 jobs – and – by using a (minimum) 1 to 4 ratio that would mean that NJ Manufacturing creates 1,437,660 additional jobs in other sectors; which is the highest multiplier of any industry.
- NJ has a diverse list of Key Sectors (NAM) – including:
 - Chemical & Petroleum
 - Food & Beverage
 - Pharmaceutical
 - Electronics
 - Fabricated Metals & Machinery
 - Plastics & Rubber
- In 2014 (NAM) – NJ Manufacturing...
 - Had a \$45.93 Billion in Total Manufacturing Output
 - 8.46% of Total GSP
 - \$97,716 Average Annual Compensation

And...

- For every \$1.00 spent in manufacturing...\$1.37 is added to the economy...again the highest in any sector.
- Alone US Manufacturing is the 9th largest economy in the World.
- Most people believe there are no manufacturing jobs available in the US, but as many as 600,000 jobs are currently going unfilled.
- Other Workforce Trends:
 - 11.9 Million are employed in US manufacturing today
 - 50% of US Engineers will retire in next 10-years
 - 1 million engineering jobs go unfilled each year
 - By Forbes #1 hardest job to fill is Engineer with Machinist at #9



NJ Manufacturers - County Totals

NJ County		Mfg'g Firms	STEM Firms	Total Firms
1	Atlantic	186	101	287
2	Bergen	1,681	430	2,111
3	Burlington	517	277	794
4	Camden	574	204	778
5	Cape May	15	49	64
6	Cumberland	222	53	275
7	Essex	943	285	1,228
8	Gloucester	285	127	412
9	Hudson	466	92	558
10	Hunterdon	176	99	275
11	Mercer	409	258	667
12	Middlesex	1,115	463	1,578
13	Monmouth	668	418	1,086
14	Morris	812	381	1,193
15	Ocean	370	208	578
16	Passaic	850	178	1,028
17	Salem	40	22	62
18	Somerset	411	232	643
19	Sussex	177	102	279
20	Union	930	233	1,163
21	Warren	151	64	215
		10,998	4,276	15,274