



DOING BUSINESS WITH NAVAIR NAWCAD LAKEHURST

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NAVAIR



NAWCAD LAKEHURST



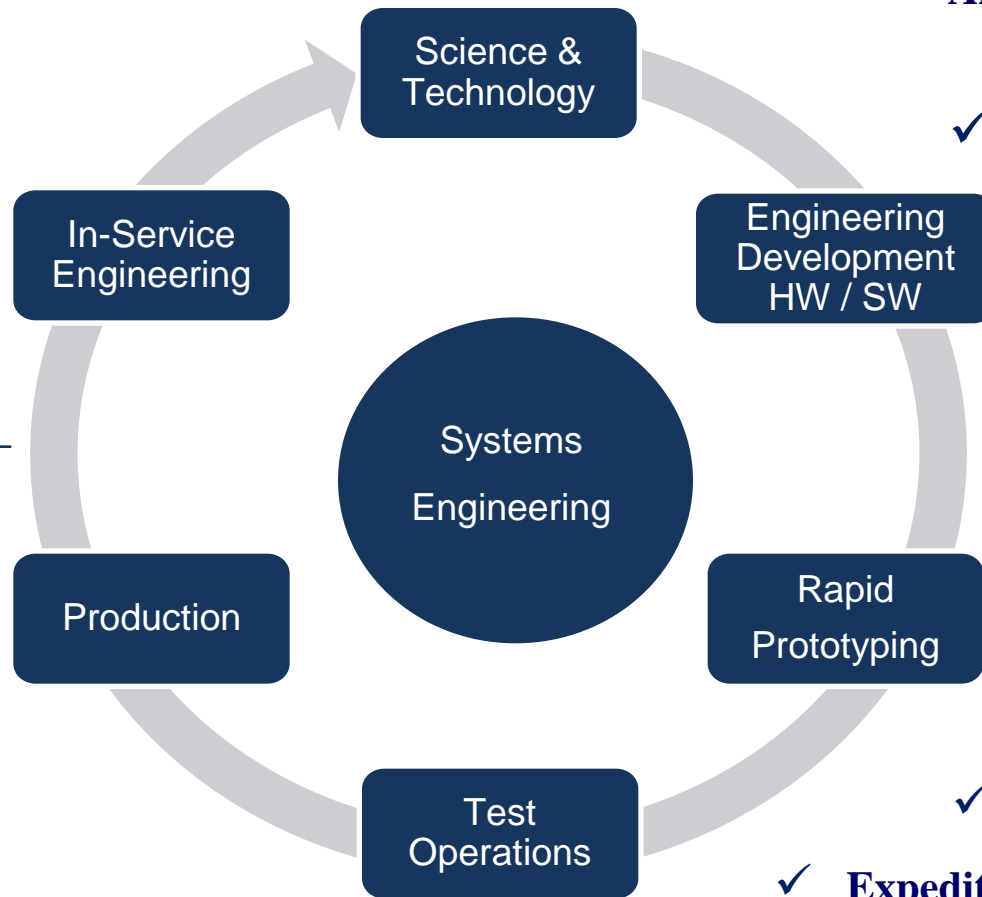
Mission

**Acquisition Life Cycle
Support for Aircraft
Launch, Recovery and
Support Equipment**



The World's Only Continuous, Full Spectrum Life Cycle Support for SE and ALRE

- Program Management
- On-Site Fleet Reps
- Cost Analysis
- Contracts
- Logistics
- Materials
- System Safety



- ✓ Aircraft / Weapons / Ship Compatibility
- ✓ Visual Landing Aids
- ✓ Information Systems
- ✓ Recovery
- ✓ Launch
- ✓ Handling
- ✓ Servicing and Maintenance
- ✓ Advanced Diagnostics
- ✓ Expeditionary Airfield Systems





NAVAIR LAKEHURST TARGETS VS. ACTUALS

	NAWCAD LKE FY15	NAWCAD LKE FY16	NAWCAD LKE FY17	FY18 ACTUALS as of 28 MAR 18
Prime Contracting				
Total Dollars	\$ 788,908,981	\$ 1,219,134,318	\$ 1,419,286,092	\$ 407,160,090
Small Business	48.967%	46.068%	40.690%	62.107%
Target	43.400%	48.000%	38.000%	38.000%
Dollars	\$ 386,306,884	\$ 561,626,874	\$ 577,507,258	\$ 252,874,651
SMALL DISADVANTAGED BUSINESS	7.558%	6.968%	6.155%	9.734%
Target	9.360%	7.500%	7.000%	7.000%
Dollars	\$ 59,625,532	\$ 84,951,383	\$ 87,356,900	\$ 39,631,966
VETERAN-OWNED SB	10.077%	8.348%	7.999%	12.142%
Dollars	\$ 79,497,894	\$ 101,768,386	\$ 113,528,262	\$ 49,437,675
SERVICE-DISABLED VETERAN-OWNED SB	2.854%	2.361%	3.075%	2.525%
Target	8.500%	3.000%	3.000%	3.000%
Dollars	\$ 22,512,475	\$ 28,781,505	\$ 43,645,226	\$ 10,281,900
WOMAN-OWNED SB	7.855%	8.117%	6.886%	6.899%
Target	7.000%	7.500%	8.0000%	7.0000%
Dollars	\$ 61,967,569	\$ 98,957,881	\$ 97,725,130	\$ 28,088,032
HIST. UNDERUTILIZED BUSINESS ZONE SB	3.206%	1.068%	0.537%	0.658%
Target	1.710%	3.000%	1.200%	1.000%
Dollars	\$ 25,293,357	\$ 13,020,263	\$ 7,625,321	\$ 2,678,261



Systems Acquisition Programs Managed

JOINT STRIKE FIGHTER

ACAT I

- JOINT STRIKE FIGHTER (LIGHTNING II)

AIR-6.0

ACAT III

- NALDA/DECKPLATE
- JTDI
- JCMIS
- JEDMICS

PEO(T) TACTICAL AIRCRAFT

ACAT I

- JOINT PRECISION APPROACH & LANDING SYSTEM (JPALS)
- E-2D ADVANCED HAWKEYE (AHE)
- EA-6B ICAP-III
- EA-18G AIRBORNE ELECTRONIC ATTACK
- F/A-18E/F SUPER HORNET
- INTEGRATED DEFENSIVE ELECTRONIC COUNTERMEASURES (IDECM)
- CIRCUM (US ARMY LEAD)
- JOINT PRIMARY A/C TRAINING SYSTEM (T-6B TEXAN II) (AIR FORCE LEAD)
- NEXT GENERATION JAMMER (PRE-MDAP)
- JOINT ALLIED THREAT AWARENESS SYSTEM (JATAS)
- AIM-9X SIDEWINDER
- AIM-9X-2 SIDEWINDER
- AIM-120C/D AMRAAM (USAF Lead)

ACAT II

- MARK XIIA MODE 5
- ADVANCED ARRESTING GEAR
- ALR-67(V)3 ADVANCED SPECIAL RECEIVER (ASR)
- E-6B MERCURY BLOCK 1 MOD
- F/A-18 IRST
- DoN LAIRCM

ACAT III

- EA-6B ALQ-99 LOW BAND TRANSMITTER (LBT)
- E-6B MULTI-ROLE TACTICAL COMMON DATA LINK
- F/A-18 DTS
- VIRTUAL MISSION TRAINING SYSTEM
- SUSTAINMENT LIGHTING SYSTEM (SLS)

ACAT IV

- COMM IFF DIGITAL TRANSP (CXP)
- ADMACS BLOCK 2
- ADVANCED RECOVERY CONTROL (ARC)

ADDITIONAL

- 4 ABBREVIATED ACQ PROGRAMS
- EMALS (CVN-78 Sub-Program)

PEO(A) AIR ASW, ASSAULT, & SPECIAL MISSION

ACAT I

- MV-22, CV-22
- USMC H-1 UPGRADES (AH-1Z, UH-1Y)
- P-8A POSEIDON
- MH-60R
- MH-60S
- CH-53K
- KC-130J
- VXX (PRE-MDAP)

ACAT II

- C-9 REPLACEMENT AIRCRAFT (C-40A)

ACAT III

- AIR DEPLOYABLE ACTIVE RECEIVER
- EP-3E JOINT AIRBORNE SIGINT ARCH(JCC)

ACAT IV

- C-130T AVIONICS OBSOLESCENCE UPGRADE
- T64 ENGINE RELIABILITY IMPROVEMENT PROG
- MULTI-STATIC ACTIVE COHERENT (MAC)
- VH-60N COCKPIT UPGRADE
- P-3 C4 for ANTI-SUBMARINE WARFARE
- AH-1W HELMET DISPLAY TRACKING SYS (HDTs)

- ADDITIONAL
- 8 ABBREVIATED ACQ PROGRAMS

PEO(U&W) UNMANNED AVIATION & STRIKE WEAPONS

ACAT I

- JOINT STANDOFF WEAPON (UNITARY)
- ADVANCED ANTI-RAD. GUIDED MISSILE
- TOMAHAWK BLK IV
- VTUAV FIRESOULT
- MQ-4C TRITON (formerly BAMS)
- JAGM (PRE-MDAP) (USA Lead)
- SDBII (USAF Lead)
- JDAM (USAF Lead)

ACAT II

- TACTICAL CONTROL SYSTEM (TCS)
- THEATER MISSION PLANNING CENTER (TMPC)
- JOINT MISSION PLANNING SYSTEM (JMPS)

ACAT III

- RQ-21A (formerly STUAS)
- ADVANCED PRECISION KILL WEAPONS SYSTEM (APKWS) II
- TACTICAL TOMAHAWK WEAPONS CONTROL SYSTEM (TTWCS)
- WEAPONEEING AND STORES PLANNING (WASP)

ACAT IV

- DIRECT ATTACK MOVING TARGET CA(DAMTC)
- GQM-163A
- MULTI-STAGE SUPERSONIC SEA SKIM TARGET
- SUBSONIC AERIAL TARGET
- SMALL UNIT REMOTE SCOUTING SYS (SURSS)

ADDITIONAL

- 3 ABBREVIATED ACQ PROGRAMS (5 POTENTIAL)
- UCLASS ADPO
- UNMANNED COMBAT AIR SYSTEM CARRIER DEMONSTRATION (UCAS-D)
- POTENTIAL ACAT 1D OFFENSIVE ANTI-SURFACE WARFARE (OASuW)

NAVAIR AIR-1.0 COMMON & SUPPORT

ACAT II

- AMC&D (F/A-18 AND AV-8B)

ACAT III

- NAVY AIR NAVIGATION WARFARE (NAVWAR)
- NAVY COMMON EJECTION SEAT (NACES)
- JOINT SERVICE AIRCREW MASK ROTARY WING (JSAM RW) (JPO (P) LEAD)
- JOINT SERVICE AIRCREW MASK FIXED WING (JSAM FW) (JPO (P) LEAD)

ACAT IV

- TACT COMBAT TRAINING SYS (TCTS) INCREMENTS I & II
- UNDERSEA WARFARE TR RN (USWTR)
- GPWS CAT I (PATROL / TRANSPORT) / TAWS
- GPWS / CATEGORY III (HELOS)
- MILITARY FLIGHT OPS QA (MFOQA)
- ELECTRONIC CASS (eCass)
- HYDRAULIC POWER SUPPLY
- TERRAIN AWARENESS & WARNING SYSTEM (TAWS) II
- AIRCRAFT WIRELESS INTERNAL COMMUNICATION SYSTEM (AWICS)
- MID-AIR COLLISION AVOIDANCE CAPABILITY (MCAC)

ADDITIONAL

- 53 ABBREVIATED ACQ PROGRAMS



SMALL BUSINESS PROGRAM OVERVIEW



What is a small business

As defined in the Code of Federal Regulations (13 CFR 121) and the Federal Acquisition Regulations (Part 19) a small business must:

- Be organized for profit
- Have a place of business located in the United States or its outlying areas
- Make a significant contribution to the U.S. economy through payment of taxes and/or use of American products, material and/or labor
- Must meet the size standard (including its affiliates) specified in the solicitation (NOTE: all Non-manufacturers are limited to 500 employees no matter what NAICS Code and size standard are used in the solicitation)
- CAN A BUSINESS BE CONSIDERED BOTH SMALL AND OTHER THAN SMALL?



Affiliation

Small Business Administration (SBA) determines affiliation based on control. SB concerns and entities are affiliates of each other when one controls or has the power to control the other, or a third party or parties controls or has the power to control both. It does not matter whether control is exercised, so long as the power to control exists.

Some examples of affiliations:

- **Ownership (including stock ownership and stock options)**
- **Management (common management between companies)**
- **Previous relationships with ties or another concern (spin-offs)**
- **Economic dependency**

13CFR121.103



Affiliation (cont)

**Example of Affiliations:
One person owns the following:
100% of a flower shop
50% of a machine shop
75% of a retail store**

None of these companies do business with one another.

Are they affiliated?

**YES they are because one person has control of all of them.
Therefore when figuring out whether you meet a size standard or not
you must calculate the size based on the entire group and not one any
individual entity**



What are NAICS? PRONOUNCED "NAKES"

- A system for classifying products & services
- Classifies products/services into 20 different sectors and assigns each a 6-digit code
- In practice, a NAICS Code tells the contractor what we are buying
- Contractors use NAICS Codes to describe the kinds of work they perform:
 - A contractor can have more than one NAICS Code (max of 1000)
 - Their "primary NAICS Code" is for the activity that generates the most revenue for them
 - The contractor does not have to list the designated NAICS Code in the SAM in order to submit a proposal or to be awarded the contract
- View complete NAICS structure with codes and titles at (2017 is the current version)
<http://www.census.gov/eos/www/naics/>





NAICS Sectors

11 AGRICULTURE, FORESTRY,
FISHING, & HUNTING

21 MINING

22 UTILITIES

23 CONSTRUCTION

31-33 MANUFACTURING

48-49 TRANSPORTATION &
WAREHOUSING

51 INFORMATION

52 FINANCE & INSURANCE

53 REAL ESTATE & RENTAL &
LEASING

54 PROFESSIONAL, SCIENTIFIC &
TECHNICAL SERVICES

55 MANAGEMENT OF COMPANIES &
ENTERPRISES

56 ADMINISTRATIVE & SUPPORT &
WASTE MANAGEMENT & REMEDIATION
SERVICES

61 EDUCATIONAL SERVICES

62 HEALTH CARE & SOCIAL ASSISTANCE

63 ARTS, ENTERTAINMENT & RECREATION

72 ACCOMMODATION & FOOD SERVICES

81 OTHER SERVICES (EXCEPT PUBLIC
ADMINISTRATION)

92 PUBLIC ADMINISTRATION

**WHOLESALE AND RETAIL NAICS (42-45) SHALL NOT BE
USED BY DoD**

Reference 13 CFR 121.402(b)



RELATIONSHIP BETWEEN NAICS CODES & SMALL BUSINESS SIZE STANDARDS

- **NAICS Codes don't distinguish between small & large businesses**
- **13 CFR Part 121.102 explains how SBA determines small business size standards**
- **Size is a function of either annual revenue or number of employees, there is only one size standard for each NAICS Code**
- **The Table of Small Business Size Standards can be found on the SBA's Office of Size Standards web site**
 - **www.sba.gov/size**
 - **Note: The Non-Manufacturer's Rule limits the Small Business Size Standard to 500 employees**



Small Business Classifications

- **Small Business (SB)**
- **Woman-Owned Small Business (WOSB) and Economically Disadvantaged Women Owned Small Business (EDWOSB)**
- **Small and Disadvantaged Business (SDB)**
 - Including “8(a)” concerns
- **Veteran-Owned Small Business (VOSB)**
- **Service-Disabled Veteran-Owned Small Business (SDVOSB)**
- **Historically Under-utilized Business Zone Business (HUBZone)**

NOTE THERE IS NO PREFERENCE BETWEEN SOCIO ECONOMIC CATEGORIES



Set-aside Programs

- **Small Business**
- **8(a) Competition**
- **HUBZone**
- **Service-Disabled Veteran-owned**
- **Women Owned**
- **Economically Disadvantaged Women Owned**

REMEBER, in order to do any sort of set aside:

- **Rule of Two!**
- **At least 50% of the effort must be completed by a Small Business or it must supply the end item of another Small Business.**
- **Mandatory sources must be considered:**
 - **Federal Prison Industries**
 - **Ability One (Javits-Wagner-O'Day, NIB/NISH)**



Like Entities – Increase of Non-Manufacturer's Rule

- These pieces of legislation are tied to the same FAR Case (2016-011). Includes SBA's regulatory clarifications concerning application of the limitations on subcontracting, non-manufacturer rule, and size determination of joint ventures
- SBA finalized their rule in June 2016
- As of today, the FAR has not yet been updated to reflect any changes to Clause 52.219-14, Limitations on Subcontracting
- Until the FAR is updated, we will follow the current FAR regulations, which state under a Small Business Set Aside, the prime contractor must do at least 50% of the effort or provide the end item of another small business
- FAR Case (2016-011) was updated on 3/30/2018. Current status states that a draft interim FAR rule has been sent to the Office of Federal Procurement Policy for review



REQUESTS FOR INFORMATION (RFI) AND SOURCES SOUGHT ANNOUNCEMENTS



Tips for Responding to a Request for Information/Sources Sought Announcements

- **Tips**

- **Show holistic capability – technical, but also management practices, financial stability, quality processes, able to manage subcontractors, discriminators, etc.**
- **Provide more detail on number of employees and company locations**
- **Show how you will minimize transition risk**
- **Request clarification, if needed**
- **Meet the response timeline**



Request for Information (RFI)/Sources Sought Responses

- **Areas where industry can improve**
 - Answer all the questions
 - Be sure you are addressing a NAVAIR requirement and not one from another agency or service
 - Be sure to discuss all the items that will be evaluated
 - Address only experience that is applicable to the requirement
 - Validate your claims of capability
 - If you combine past performance contracts, be sure to provide a break out of scope and complexity of each
 - If you propose teaming, show value-added
 - Address how you will manage subcontractors and prior experience in this area
 - If admitting lack of capability or experience; offer solution, mitigation, alternative, etc.



Government Feedback on RFI/Sources Sought Responses

- **Show interest in wanting to propose a requirement but don't identify any barriers to accomplishing the requirement or alternative solutions for accomplishing the requirement**
- **Fail to follow the instructions and provide what was requested in the synopsis**
- **Don't provide just a generalized "line card" or a specification sheet (unless it's a commercial buy)**
- **If we ask for your capabilities you should provide a narrative illustrating some of your experience with the type of work we're looking for**
- **If you performed similar contracts, provide the contract numbers and point of contacts so we can go look them up**



Government Feedback on RFI/Sources Sought Responses (cont)

- If the RFI is looking for design of something your response should include a basic type of approach, such as “we have widget X that meets several specifications but not all; however, widget X can be modified (describe actions) to meet your specifications. We have experience making those types of modifications as illustrated by our successful performance under contracts...
- If the RFI includes a draft RFP or any portion of draft specifications, you should be asking questions, point out inconsistencies or missing information that will be needed for you to prepare your proposal. Also discuss any known industry-standard or –driven alternatives where appropriate
- Discuss any area of the specification that is confusing
- Discuss data deliverables from the perspective of burden of providing information such as duplication in the data, any data rights or licensing issues or if there is anything we should be requesting that isn't there



Government Feedback on RFI/Sources Sought Responses (cont)

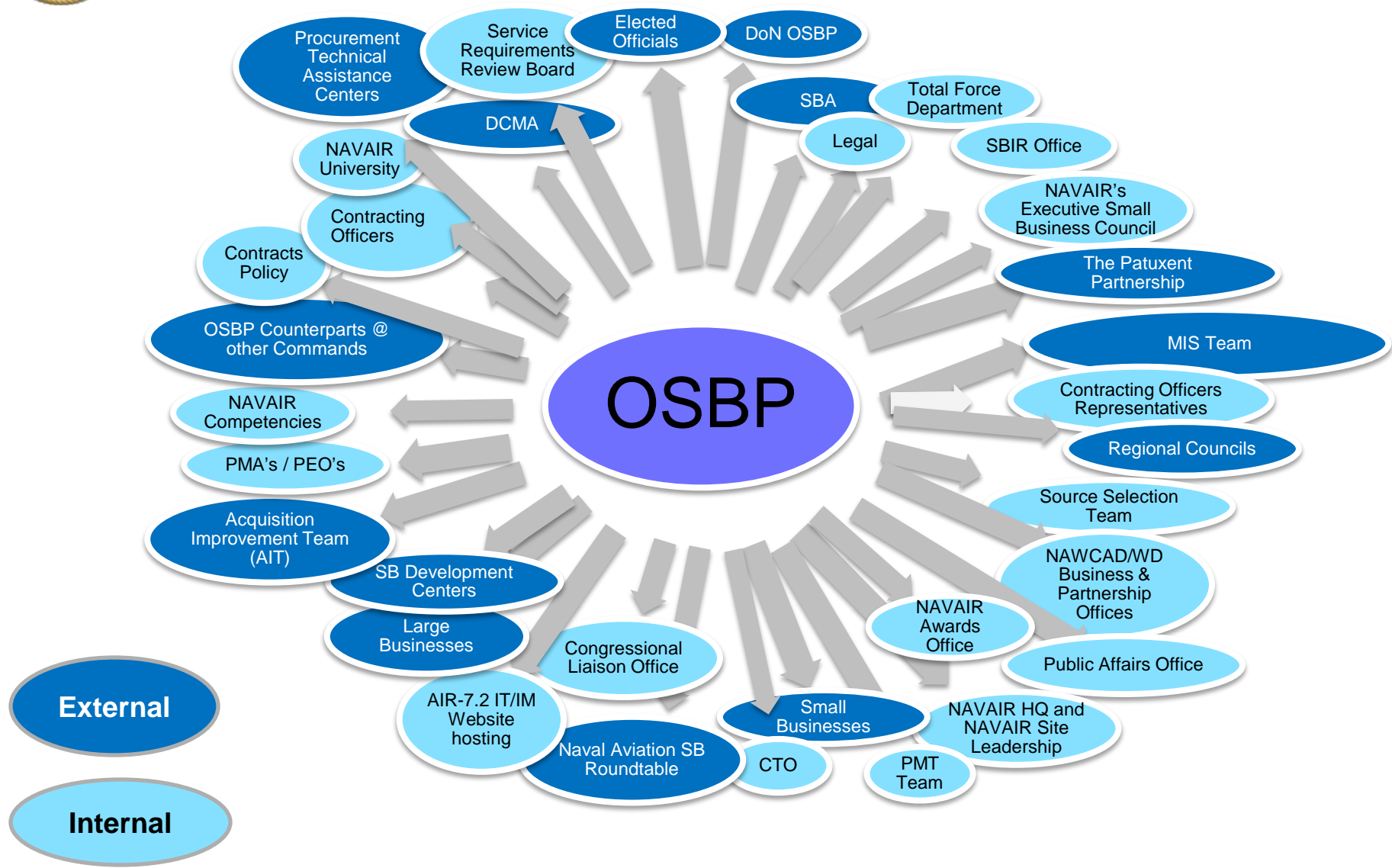
- Point out if there are commercial items that either exist to meet the need or if they can easily be modified for our use
- Discuss areas that could be cost drivers.
- Discuss if there are quantity discounts that may be taken advantage of
- Discuss if there are any issues with the requirements in terms of producibility/achievability
- Discuss the technology readiness level
- Discuss teaming (include Mentor Protégé, Joint Ventures, etc.)
- Showing interest at the RFI/sources sought stage and then not providing a proposal when the solicitation is issued. If you respond to the RFI/Sources Sought but decide not to submit a proposal let us know why



PREPARING TO MEET THE GOVERNMENT



OSBP Networks with





Do Your Homework

- Review NAVAIR website – www.navair.navy.mil
- Review NAVAIR OSBP website – www.navair.navy.mil/osbp
 - Strategic plans
 - NAWCAD operating plan
 - Long Range Acquisition Forecast
 - Links to other NAVAIR websites
 - Links to recent briefings
- Review FPDS-NG website – www.fpds.gov
 - Find out what NAVAIR procured in the past



Who Buys What?

Dept of Navy

NAVSEA

NAVAIR

SPAWAR

MARCOR

SSP

Dept of Air Force

Aeronautical Systems

Air Armament Systems

Electronic Systems

Space & Missiles

Nuclear Weapons

Rapid Capabilities Office

Dept of Army

Aviation & Missiles

Comm-Electronics

Tank-Automotive

Munitions & Ammo

OSD Agencies (non-Intel)

MDA

DISA

<i>Ships & Subs</i>	<i>Aircraft</i>	<i>Weapons</i>	<i>Spacecraft</i>	<i>Ground Vehicles</i>	<i>Sensors & Electronics</i>	<i>Information Technology</i>
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X		X			X	
	X	X			X	
			X		X	X
				X	X	X
		X	X		X	

	X				X	
		X			X	
					X	X
			X		X	X
		X			X	
	X	X	X		X	X

	X	X	X		X	
					X	X
				X	X	
		X			X	

		X			X	X
						X



Let Us Know!

When NAVAIR issues a sole source synopsis and you believe you can provide the supplies/services, **LET US KNOW!**

If you know a full and open competition is pending or you see a full and open competition synopsis and you think there are **2** or more SDVOSBs, 8(a)s, HUBZones, or WOSBs, or small businesses that can do the work, **LET US KNOW!**

Work closely with the contract specialist and the site small business deputy.

NAVAIR OSBP Website
www.navair.navy.mil/osbp

Enabling the war fighter with creative solutions brought to them through small business.



Industry Day

- **Industry Day goals:**
 - Communicate our requirements and plan with industry
 - Seek interest and input from industry to support decision on acquisition and industry capabilities
- **Industry Days are held before the actual announcement of the procurement and before any solicitation is released**
- **Industry Days can provide valuable information to assist in the determination of what type of contractors are in the marketplace, what technology exists and gives us a chance to hear contractor questions and concerns about our requirement**

An Industry Day is not the same as a trade show or pre-solicitation/procurement conference.



Guidance To Industry

- **Company Data Sheet** - required prior to meeting with NAVAIR OSBP
 - No more than three pages (MS Office document) about your company and products or services
 - **Tailored for NAVAIR**
 - Keep it simple, but make your company stand out
- **Answer the following**
 - Company point of contact information
 - Describe what your company does (products or services)
 - How your mission relates to Naval Aviation
 - Product commercially available?
 - Intellectual property rights?
 - Product utilized with or on any other DoD, government, or commercial platform?
 - Quantitative data on product performance
 - Small business certifications, current contract vehicles and NAICS

Posted on NAVAIR OSBP website under the Guidance to Industry.
www.navair.navy.mil/osbp



Capability Statements

- **KNOW YOUR CUSTOMER**
 - Don't use a generic Capability Statement or line card
 - Should be tailored to the customer you're meeting with
 - Should highlight what you've done in the past
 - Include any special technology or processes that you know the customer needs
 - Just because you built something for one DoD Agency doesn't mean it's compatible with another DoD Agency requirement. For instance, just because you built something for an Air Force aircraft doesn't mean the same equipment will work on a Navy aircraft. Know the environment the equipment will be used in. Navy equipment has requirements such as vibration test and environmental differences than the Air Force because the Navy equipment will be exposed to an Aircraft Carrier (vibration of the ship and salt water environment)



Sources of Information

- Conferences, trade shows
- Industry Days, including those offered by others for similar requirements
- Industry web sites & brochures
- Pre-solicitation conferences
- Other acquisitions & competitions
- Large businesses who may have experience with similar requirements
- NAVAIR OSBP
- GSA Catalog
- The Internet
- **Government-Wide Acquisition Contracts (GWACs)**
 - Several set-aside exclusively for SB; primarily for IT-related products & services
- **FPDS-NG:**
https://www.fpds.gov/fpdsng_cms/
- **Seaport-e:**
<http://www.seaport.navy.mil/default.aspx>
- **Sources Sought Synopsis:**
www.fbo.gov
- **SBIR Database:** www.dodsbir.net
- **System for Award Management:**
<https://www.sam.gov>
- **Center for Veterans Enterprise Vendor Information Pages (VIP):**
www.vetbiz.gov

***Sources for market
research information
are numerous.***



After Contract Award

- Key message: You must now PERFORM!
- LET NAVAIR KNOW if you're experiencing difficulties... ASAP
 - Technical/Performance
 - Schedule
 - Financial
- ...And these communications should be DOCUMENTED
- Know your CONTRACT...scope, terms, conditions, schedules, deliverables – it's what we're holding you accountable for
- Be aware the government rates your performance yearly in the Contractor Performance Assessment Reporting System (CPARS) – Used in future source selections (Contracts over \$1M for services and over \$5M for products)



Resources Available to Assist

First line of
communication
after contract
award

- Contracting Officer
- Administrative Contracting Officer
- Technical Customer
- NAVAIR Small Business Professional
- Also:
 - SBA website (<http://www.sba.gov>)
 - Counseling – in person, email
 - Financial Assistance Training
 - Training
 - PTAC (<http://www.sellingtothegovernment.net>)
 - Counseling – in person, email
 - Training
 - Bid Matching



Changes to a Contract

- **All changes must be in writing and incorporated in the contract via a modification by the Contracting Officer**



FINDING OPPORTUNITIES



SYSTEM FOR AWARD MANAGEMENT



SAM IS A FREE SITE
There are no costs
associated with
registering your
business in SAM



SAM

Website: www.SAM.gov

You must be register in SAM in order to be awarded a contracting effort.

You must have a valid SAM registration in order to receive payment on a contracting effort.

SAM Status Tracker is available on the website to monitor the on-going status of your registration. Click on “Check Status” under the section titled “Register/Update Entity” and the SAM Status Tracker will be displayed. Enter the DUNS and click “Check Status” to see the search results.



**Under Reps
and Certs
tab – click
on FAR
52.219-1 to
see your
size
standards.**

**Check your
size standards
throughout the
year, not just at
renewal time.**

FAR 52.219-1: Small Business Program Representations (Alternate I)

The NAICS for which you are identified as small are shown in the table below; and serves to complete the representation in 52.219-1(b)(2).

You are certifying to all of the NAICS in the table so please review it in its entirety. These Y/N answers are located in the "Small Business?" column where a "Y" indicates "Small" and "N" indicates "Other than Small". This status is derived from the SBA's size standards.

Small Business Program Representations (Apr 2011)

(a)

(1) The North American Industry Classification System (NAICS) code for this acquisition is See Note.*

(2) The small business size standard is See Note.

(3) The small business size standard for a concern which submits an offer in its own name, other than on a construction or service contract, but which proposes to furnish a product which it did not itself manufacture, is 500 employees.

(b) Representations.

NAICS Code	Name	NAICS Exception	Size Standard	Small Business?
332510	HARDWARE MANUFACTURING		500	Y
332721	PRECISION TURNED PRODUCT MANUFACTURING		500	Y



SAM

Failure to include NAICS Codes under the Certs and Reps section in SAM will result in your company being considered an “Other than Small Business”

This is in addition to you picking NAICS Codes (including your primary NAICS Code) in other sections of your SAM registration



SBA DYNAMIC SMALL BUSINESS SEARCH



SBA Dynamic Small Business Search

- **SBA Dynamic Small Business Search**
 - http://web.sba.gov/pro-net/search/dsp_dsbs.cfm
- **This is the official SBA site (used to be PRO NET). Registration in this site is optional for all Small Businesses except for HUBZone and 8(a) vendors. Since these two categories are certified by SBA, SBA adds them to this site.**
- **This site is one of the suggested sites to use during Market Research. UPDATE 2018: The newest version of the NAVAIR Hardware/Supplies Market Research Checklist will be issued within in the next month or so. This site is now a mandatory site to be used during market research**



SBA Dynamic Small Business Search



DSBS

Skip Navigation Accessibility Options

Print Exit Help
DSBS Quick Market Search

Ready

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.

Use the "Quick Market Search" button above to go to the **Quick Market Search**

This is generally a self-certifying database. The SBA does not make any representation as to the accuracy of any of the data included, other than certifications relating to 8(a) Business Development, HUBZone or Small Disadvantaged Business status. The SBA strongly recommends that contracting officers diligently review a bidder's small business self-certification before awarding a contract.

All form fields that require typing in data have "tooltips" with data format information.

Location of Firm

State(s):

[\(How to make multiple selections.\)](#)

(any state)
AL - Alabama
AK - Alaska
AA - American Atlantic (APO/FPO)
AE - American Europe (APO/FPO)
AP - American Pacific (APO/FPO)
AS - American Samoa
AZ - Arizona
AR - Arkansas
CA - California

Searching within a State:

(Requires exactly one state from the list at left.)

[Congressional District:](#)

[County:](#) [Select 1 State, then press Lookup](#) [Lookup](#)

Area Code or Phone Number Initial Fragment

[Metropolitan Statistical Area](#)

[SBA Servicing Office](#)

Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:

- ☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

Small Disadvantaged Business:

- ☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

Disadvantaged Business Enterprise, Certification States:

Not Required
AL - Alabama
AK - Alaska
AA - American Atlantic (APO/FPO)
AE - American Europe (APO/FPO)

HUBZone Certification:

- ☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

The SBA's 8(a), HUBZone and SDB certifications are also made available to external software via: [SBS Public Web Services](#).
For more information, see also [SBA Certifications](#) in the search help page.

Ownership and Self-Certifications

☐ Any Minority Owned:

☐ Any Native American Owned:

☐ Tribally Owned ☐ Alaskan Native Corp (ANC) Owned ☐ Native Hawaiian Org (NHO) Owned ☐ Other Native American

☐ Other Minority Owned

☐ Community Development Corporation (CDC) Owned

☐ Self-Certified Small Disadvantaged Business

☐ Service Disabled Veteran Owned

☐ Veteran Owned

☐ Woman Owned ([definition](#))

(To start over in this section, if you like, you can use this hotlink: [Clear These Checkboxes](#))

Specific Nature of Business

NAICS Code(s):	<input checked="" type="radio"/> Any <input type="radio"/> All (slower)	<input type="text" value="336413"/>	Help
"Buy Green" NAICS Code(s):	<input checked="" type="radio"/> Any <input type="radio"/> All (slower)	<input type="text"/>	Help
Keywords:	<input checked="" type="radio"/> Any <input type="radio"/> All (slower)	<input type="text"/>	Help



SBA Dynamic Small Business Search

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SBA Search
Results

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[DSBS](#) [Quick Market Search](#)

Ready

SBA Search Results

SBA Search Results

Table Listing, where

the firm is active in searches;
the firm is small in any of these NAICS codes: 336413;
the firm is currently HUBZone-certified;
and randomized by original start time of search: 2010-09-28 02:09:54 PM.

Data validation took 0.01 seconds. The count and search queries took 3.27 seconds and 3.42 seconds, respectively.

Displaying profiles 1 - 25 (of 209 profiles matching criteria):

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
1				Welding fabricator of large assemblies. From Fabrication to turn-key design products with complex rated control systems applications, including aerospace tooling and fixtures, custom mechanical equipment, along with repair and refurbishment.
2				Precision Machined Parts, Assemblies
3				Metal fabrication, includes welding, bending, cutting sheet metal, mill and lathe work. Engineering support for design, process design, prototyping, lean implementation.
4				REPAIR AND MAINTENANCE OF AIRCRAFT AND AIRCRAFT PARTS. PRODUCTION OF METALS, DRILLING, TAPPING AND TURNING, CUSTOM FIXTURE DESIGN AND MANUFACTURING. PROTOTYPE TO HIGH PRODUCTION QUANTITIES AVAILABLE. FABRICATED PARTS INCLUDING BURNOUTS AND WELDMENTS.
5				Shipping and Storage Containers, Cargo Trailers, Fabricated Military Support Equipment, Metal Fabrication, Mil-Spec Al, Fe Welding, CNC Machining, CNC Turret Punch, Water Jet Cutting, Chem. Finishing, CNC Plasma Cutting, Mil-Spec Painting including CARC
6				
7				
8				provides OUTSOURCING SERVICES for Mil-Spec Kits, Metal Fab, Maintenance/Work Platforms, and Ground Support Equipment. Member of USAF MTAPP Program. Certified Supplier to NASA, Lockheed Martin, Northrop Grumman and Textron.

Last modified: 09/10/2009 12:00:00 AM

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[Privacy & Security](#) [Information Quality](#) [FOIA](#) [No Fear Act](#) [ADA](#)

SBA Processing: 6.911 seconds Version: Small Business Source System 7.0.2

Session timeout in 37 minutes



FPDS-NG



FPDS-NG

FPDS-NG web address: https://www.fpds.gov/fpdsng_cms/

Federal Procurement Data System - Next Generation

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NOTICE: FPDS-NG V1.3 will be **deprecated** on December 31, 2010

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ezSearch

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

Recovery **FY 2009** **FY 2010**

Top Requests

- >> [Recovery Report](#)
- >> [Hurricane Earl Report](#)
- >> [Gulf Oil Spill Report](#)
- >> [Haiti Earthquake Report](#)
- >> [American Samoa Report](#)
- >> [Hurricane Katrina Report](#)
- >> [Hurricane Rita Report](#)
- >> [Other Hurricane/Disaster Relief](#)

Upcoming Events

Fri Oct 15 @06:00PM - 09:00PM
V1.4 SP 6.0 Production Deployment

DO NOT ENTER ANYTHING HERE, JUST CLICK IN THE BOX AND HIT ENTER.
This will take you to the advanced search screen.



FPDS-NG CONTINUED

1

Type one or more keywords you would like to search on:

Go

Clear

Advanced Search

Contracts

ICD

Recovery

To submit comments, please [click here](#)

Search took 0.00 seconds

Please provide search criteria and click on Go button.

Click on the Advanced Search button

Recent Searches

This section maintains a list of recent searches that were performed. Click on the desired search criteria link to conduct the search. FPDS-NG maintains the list of searches until the clear link is selected. When you click on Clear all searches are removed.

- > "334519" "hubzone"
- > hubzones.
- > hubzones. 1730
- > "1730" "hubzone"
- > "1730" "hubzone" OVERMONT
- > AEROSPACE MFG INC.
- > "1730" "hubzone"
- > "n68335"

2

Type one or more keywords you would like to search on:

Go

Clear

Advanced Search

Advanced Search

☒ Search Within Results ☐ New Search

Add

Search

Cancel

Please provide search criteria and click on Go button.

Always new search

Click Add

To submit comments, please [click here](#)

Search took 0.00 seconds

Recent Searches

This section maintains a list of recent searches that were performed. Click on the desired search criteria link to conduct the search. FPDS-NG maintains the list of searches until the clear link is selected. When you click on Clear all searches are removed.

- > "334519" "hubzone"
- > hubzones.
- > hubzones. 1730



FPDS-NG CONTINUED

Type one or more keywords you would like to search on:

Go

Clear

Advanced Search

Advanced Search

☒ Search Within Results ☐ New Search Add

X Select One

- Funding Office Name
- Initiative
- Last Modified By
- Last Modified Date
- Legislative Mandates
- Local Area Set Aside
- Modification Number
- Multiyear Contract
- NAICS**
- NAICS Description
- National Interest Code
- National Interest Description
- Non-Government Dollars
- Nontraditional Government Contractor Participation
- Number of Offers Received
- Other Than Full And Open Competition
- Other Transaction Fiscal Year
- PSC
- PSC Description
- PoP Congressional District Code
- PoP Country Name
- PoP State Name
- Reason for Modification
- Reference IDV
- Reference IDV Agency ID
- SBIR/STTR
- Small Business Competitiveness Demonstration Program
- Socio Economic Indicators
- Solicitation Procedures
- Treasury Account Symbol

Cancel

To submit comments, please [click here](#)

Search took 0.00 seconds

Recent Searches ?

This section maintains a list of recent searches that were performed. Click on the desired search criteria link to conduct the search. FPDS-NG maintains the list of searches until the clear link is selected. When you click on Clear all searches are removed.

- > "334519" "hubzone"
- > "334519" "hubzone"
- > hubzones
- > hubzones, 1730
- > "1730" "hubzone"
- > "1730" "hubzone" "VERMONT"
- > "1730" "hubzone" "AEROSPACE MFG INC"
- > "1730" "hubzone"
- > "n68335"

[Clear]

Quick Help

1. To begin your Easy Search type in one or more keywords that will be searched for in the contracts that you would like to find.
2. Click on the Go button. A list of contracts will be displayed that matches your search criteria in

After you click Add, a box will appear. Click the drop down arrow and pick the field you want to search on. The two categories you should always be searching on is NAICS (not NAICS description) and Socio Economic Indicators. After you Enter the information for the first search criteria, click add to get another search box. You will need to do this for every individual search criteria you want to add to your search results. After you've entered all your search criteria, hit the search button. (It's covered up here by the drop down list, but it's to the left of the cancel button above.)

Socio Economic Indicators are: HUBZone, 8(a), SDVOSB, Small Business, etc.



FPDS-NG CONTINUED

Type one or more keywords you would like to search on:

Go

Clear

Advanced Search

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☐ Search Within Results ☒ New Search

Add

X NAICS Like 336413

Enter your NAICS Code

Search

Cancel

Contracts

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Search took 0.00 seconds

Please provide search criteria and click on Go button.

Recent Searches



This section maintains a list of recent searches that were performed. Click on the desired search criteria link to conduct the search. FPDS-NG maintains the list of searches until the clear link is selected. When you click on Clear all searches are removed.

- > ["336413"](#)
- > [""](#)
- > [336413](#)
- > [product service codes](#)

[\[Clear\]](#)

Quick Help

1. To begin your Easy Search type in one or more keywords that will be searched for in the contracts that you would like to find.



FPDS-NG CONTINUED

Type one or more keywords you would like to search on:

PRINCIPAL_NAICS_CODE:"334519" SOCIO_ECONOMIC_INDICATORS:"hubzone"

Go

Clear

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To submit comments, please [click here](#)

Result Page: 1 2 3 4 5 6 7 8 9 10 Next

PDF

CSV

ATOM 0.3

Search took 0.06 seconds

MY YAHOO!

Top 10: Department Full Name

- > DEPT OF DEFENSE (352)
- > GENERAL SERVICES ADMINISTRATION (7)
- > HOMELAND SECURITY, DEPARTMENT OF (5)
- > INTERIOR, DEPARTMENT OF THE (4)
- > NATIONAL AERONAUTICS AND SPACE ADMINISTRATION (3)
- > COMMERCE, DEPARTMENT OF (3)
- > STATE, DEPARTMENT OF (3)
- > ENVIRONMENTAL PROTECTION AGENCY (1)
- > JUSTICE, DEPARTMENT OF (1)

Top 10: Contracting Agency Name

- > DEFENSE LOGISTICS AGENCY (335)
- > DEPT OF THE AIR FORCE (121)
- > DEPT OF THE NAVY (75)
- > DEPT OF THE ARMY (71)
- > FEDERAL ACQUISITION SERVICE (7)
- > FEDERAL EMERGENCY MANAGEMENT AGENCY (5)
- > NATIONAL PARK SERVICE (3)
- > NATIONAL AERONAUTICS AND SPACE ADMINISTRATION (3)
- > STATE, DEPARTMENT OF (3)
- > NATIONAL INSTITUTE OF STANDARDS AND TECHNOLOGY (2)

Top 10: Vendor Full Name

- > CELTECH CORPORATION (79)
- > WATEC INCORPORATED (52)
- > OPTI MANUFACTURING CORP (45)
- > CHASE SUPPLY, INC. (32)
- > CHASE SUPPLY, INC (21)
- > COMPTON CORPORATION (20)
- > TUG HILL CONSTRUCTION, INC (17)
- > COMPTON CORPORATION OF MARYLA (15)
- > NATIONAL PARTS DISTRIBUTORS (14)
- > TECHNOLOGY DEVELOPMENT GROUP, INC. (13)

Top 10: Treasury Account Symbol

- > 500142 (1)
- > 500143 (1)
- > 700413 (1)

List Of Contract Actions Matching Your Criteria

Results 1 - 30 of 680 as of Oct 1, 2010 7:57:04 AM

Award ID (Mod#):	0001 (1) (View)	Award Type:	Delivery Order
Vendor Name:	TEGAM INCORPORATED	Contracting Agency:	DEPT OF THE NAVY
Date Signed:	June 28, 2007	Action Obligation:	\$0
Referenced IDV:	N6833507D0021	Contracting Office:	NAVAL AIR ENGINEERING STATION
NAICS (Code):	OTHER MEASURING AND CONTROLLING DEVICE MANUFACTURING (334519)	PSC (Code):	AIRCRAFT MAINT & REP SHOP EQ (4820)
Vendor City:	GENEVA	Vendor DUNS:	151340940
Vendor State:	OH	Vendor ZIP:	440411144
Award ID (Mod#):	2473 (0) (View)	Award Type:	Delivery Order
Vendor Name:	WATEC INCORPORATED	Contracting Agency:	DEFENSE LOGISTICS AGENCY
Date Signed:	April 30, 2007	Action Obligation:	\$3,124
Referenced IDV:	SPM4000207869	Contracting Office:	DEFENSE SUPPLY CENTER COLUMBUS
NAICS (Code):	OTHER MEASURING AND CONTROLLING DEVICE MANUFACTURING (334519)	PSC (Code):	CHAIN AND WIRE ROPE (4910)
Vendor City:	NEWNAN	Vendor DUNS:	175416457
Vendor State:	GA	Vendor ZIP:	302635167
Award ID (Mod#):	2541 (0) (View)	Award Type:	Delivery Order
Vendor Name:	WATEC INCORPORATED	Contracting Agency:	DEFENSE LOGISTICS AGENCY
Date Signed:	May 07, 2007	Action Obligation:	\$9,389
Referenced IDV:	SPM4000207869	Contracting Office:	DEFENSE SUPPLY CENTER COLUMBUS
NAICS (Code):	OTHER MEASURING AND CONTROLLING DEVICE MANUFACTURING (334519)	PSC (Code):	WATER PURIFICATION EQUIPMENT (4810)
Vendor City:	NEWNAN	Vendor DUNS:	175416457
Vendor State:	GA	Vendor ZIP:	302635167
Award ID (Mod#):	FA853208M0002 (0) (View)	Award Type:	Purchase Order
Vendor Name:	CELTECH CORPORATION	Contracting Agency:	DEPT OF THE AIR FORCE

Search Criteria

To remove the criteria or a portion of the search criteria click the button next to each search level.

☒ NAICS: "334519"

☒ Socio Economic Indicators: "hubzone"

Sort By

This section allows the user to sort the existing list of contracts by various fields within the contract. For example you can sort the existing list of contracts by Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can be conducted at a time.

Sort Order:

Relevance

[Contract Type](#)

[Agency Code](#)

[Agency Full Name](#)

[Date Signed](#)

[Contracting Agency ID](#)

[Contracting Agency Name](#)

[Department Full Name](#)

[Action Obligation \(\\$\)](#)

[NAICS](#)

[PSC](#)

[Vendor State](#)

[Vendor ZIP Code](#)

[PoP Country Name](#)

[PoP State Name](#)

[Local Area Set Aside](#)

[Treasury Account Symbol](#)

[Non-Government Dollars](#)

Recent Searches

This will give you a listing of all the vendors who received contracts for the NAICS and Socio Economic Indicator you choose. Unfortunately, you can not click on any of these contracts to see what type of item was purchased.

NOTE: Non-DoD viewers have a 90 day lag time when searching for awards.



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Posted Date:

Set-Aside Code:

Place of Performance:

Type:

Keyword / Solicitation #:

Agency:

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** Notices posted within the last 90 days.*



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Scheduled System Maintenance

Federal Business Opportunities (FBO) will be unavailable from Thursday evening through Monday morning 11/20 - 11/24 for routine maintenance.

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Government users may post, manage, and award opportunities.

Vendors / Citizens

Vendors and citizens may search, monitor, and retrieve opportunities.



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FBO RECOVERY REPORTS

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VENDOR COLLABORATION

FBO now contains the Vendor Collaboration Central Event Listing. [Learn more](#) or [search](#).



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Keywords:

Items 1-20 of 132

Change this to 100

Showing Jump [Next >](#)

	Name	Offices	Locations	Notices
	Patient-Centered Outcomes Research Institute	0 Offices	1 Location	3 Notices
	Administrative Conference of the United States	0 Offices	1 Location	1 Notices
	African Development Foundation	1 Office	1 Location	2 Notices
	Agency for International Development	2 Offices	95 Locations	1214 Notices
	American Battle Monuments Commission	1 Office	4 Locations	1 Notices
	Architect of the Capitol	1 Office	1 Location	20 Notices
	Armed Forces Retirement Home	1 Office	2 Locations	0 Notices
	British Defense Staff (Washington)	1 Office	1 Location	0 Notices
	Broadcasting Board of Governors	1 Office	23 Locations	51 Notices
	Comm for Purchase from People Who Are Blind or Severely Disabled	1 Office	1 Location	2 Notices



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	Department of Energy	60 Offices	112 Locations	1319 Notices
	Department of Health and Human Services	10 Offices	94 Locations	4922 Notices
	Department of Homeland Security	10 Offices	194 Locations	7540 Notices
	Department of Housing and Urban Development	6 Offices	17 Locations	210 Notices
	Department of Justice	12 Offices	269 Locations	4172 Notices
	Department of Labor	18 Offices	143 Locations	1609 Notices
	Department of State	15 Offices	205 Locations	924 Notices
	Department of the Air Force	24 Offices	214 Locations	27509 Notices
	Department of the Army	19 Offices	386 Locations	10506 Notices
	Department of the Interior	14 Offices	42 Locations	4134 Notices
	Department of the Navy	36 Offices	396 Locations	29702 Notices
	Department of the Treasury	9 Offices	38 Locations	817 Notices
	Department of Transportation	13 Offices	82 Locations	3079 Notices
	Department of Veterans Affairs	201 Offices	207 Locations	3755 Notices
	District of Columbia Government	6 Offices	6 Locations	24 Notices
	Environmental Protection Agency	9 Offices	35 Locations	353 Notices
	Equal Employment Opportunity Commission	1 Office	1 Location	20 Notices
	Executive Office of the President	1 Office	2 Locations	15 Notices
	Export - Import Bank of the United States	1 Office	1 Location	5 Notices
	Farm Credit Administration	1 Office	1 Location	18 Notices
	Farm Credit System Insurance Corporation	1 Office	1 Location	0 Notices

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Posted Date:

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Opportunity	Agency/Office/Location ▼	Type ▼ / Set-aside ▼	Posted On ▲
 Amendment 0013 N0002413R4305 J -- Maintenance, repair & rebuilding of equipment	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Solicitation (Modified)	Oct 31, 2014
 CLASS BUY OF REPLENISHMENT PARTS FOR T-AKE SHIPS N32205-15-T-3278 20 -- Ship and marine equipment	Department of the Navy Military Sealift Command MSC Norfolk	Combined Synopsis/Solicitation (Modified) / Total Small Business	Oct 31, 2014
 12--TRANSMITTER SUBASSE 12 -- Fire control equipment	Department of the Navy Naval Supply Systems Command NAVSUP Weapon Systems Support Philadelphia PA	Award	Oct 31, 2014
 29--MANIFOLD FLUID AIRC 29 -- Engine accessories	Department of the Navy Naval Supply Systems Command NAVSUP Weapon Systems Support Philadelphia PA	Award	Oct 31, 2014

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Department of the Navy: Offices

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Keywords:

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Showing **20**Jump **1**[Next >](#)

	Name	Locations	Notices
	Advanced Technology Institute	1 Location	3 Notices
	Assist for Admin Office of the Under Secretary of the Navy	1 Location	23 Notices
	ATK Tactical Systems Company LLC	1 Location	39 Notices
	Bureau of Medicine and Surgery	19 Locations	2012 Notices
	Chief of Naval Personnel	3 Locations	0 Notices
	Commander in Chief, Atlantic Fleet	11 Locations	52 Notices
	Commander in Chief, Pacific Fleet	4 Locations	10 Notices
	Commander in Chief, US Naval Forces Europe	2 Locations	3 Notices
	Commander, Naval Network Operating Command	1 Location	5 Notices



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	ATK Tactical Systems Company LLC	1 Location	39 Notices
	Bureau of Medicine and Surgery	19 Locations	2012 Notices
	Chief of Naval Personnel	3 Locations	0 Notices
	Commander in Chief, Atlantic Fleet	11 Locations	52 Notices
	Commander in Chief, Pacific Fleet	4 Locations	10 Notices
	Commander in Chief, US Naval Forces Europe	2 Locations	3 Notices
	Commander, Naval Network Operating Command	1 Location	5 Notices
	Commander, Naval Reserve Force	1 Location	0 Notices
	Defense Acquisition University	1 Location	0 Notices
	Defense Activity for Non-Traditional Education Support	1 Location	0 Notices
	Deputy Assistant Secretary of the Navy for Acquisition and Logistics	1 Location	0 Notices
	Field Support Activity	1 Location	0 Notices
	Military Sealift Command	6 Locations	1280 Notices
	NATO, HQ Supreme Allied Commander, Atlantic	1 Location	1 Notices
	Naval Air Systems Command	11 Locations	3943 Notices
	Naval Criminal Investigative Service	0 Locations	0 Notices
	Naval Education and Training Command	7 Locations	23 Notices
	Naval Facilities Engineering Command	167 Locations	2765 Notices

Click on NAVAIR

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Opportunity	Agency/Office/Location ▼	Type ▼ / Set-aside ▼	Posted On ▲
 66--a Highly Accelerated Life Test (HALT) Chamber N68335-13-R-0080 66 -- Instruments & laboratory equipment	Department of the Navy Naval Air Systems Command Naval Air Warfare Center Aircraft Division Lakehurst	Combined Synopsis/Solicitation / Total Small Business	Oct 30, 2014
 69--Air Traffic Control Navigation Integration and Coordination Systems (ATNAVICS) Sources Sought N6134015R0061 69 -- Training aids & devices	Department of the Navy Naval Air Systems Command Naval Air Warfare Center Training Systems Division	Sources Sought	Oct 30, 2014
 DMD to AMU De-Modification N00019-11-G-0001-DMDtoAMUDe-modification 16 -- Aircraft components & accessories	Department of the Navy Naval Air Systems Command NAVAIR HQ	Presolicitation	Oct 30, 2014
 Fuel Tank Cleaning Services N00421-15-R-0008 99 -- Miscellaneous	Department of the Navy Naval Air Systems Command Naval Air Warfare Center Aircraft Division Pax River	Sources Sought	Oct 30, 2014

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Keywords:

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	Name ▼	Notices	City ▼	State ▼	Zip
	FLEET READINESS CENTER-EAST	1	Cherry Point	North Carolina	28533-0021
	NATEC NAS North Island	0	San Diego	California	92135-7031
	NAVAIR HQ	2254	Patuxent River	Maryland	20670
	Naval Air Warfare Center Aircraft Division Jacksonville	3	Jacksonville	Florida	32212
	Naval Air Warfare Center Aircraft Division Lakehurst	698	Lakehurst	New Jersey	08733-5083
	Naval Air Warfare Center Aircraft Division Pax River	523	Patuxent River	Maryland	20670
	Naval Air Warfare Center Training Systems Division	43	Orlando	Florida	32826-3224
	Naval Air Warfare Center Weapons Division Dept. 1	48	China Lake	California	93555-8108
	Naval Air Warfare Center Weapons Division Dept. 2	338	China Lake	California	93555-8100
	Naval Air Warfare Center Weapons Division Dept. 3	19	Point Mugu	California	93042-5049
	Naval Air Warfare Center Weapons Division Dept. 4	48	China Lake	California	93555-8100

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Keyword / Solicitation #:



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Opportunity	Agency/Office/Location ▼	Type ▼ / Set-aside ▼	Posted On ▲
66--a Highly Accelerated Life Test (HALT) Chamber N88335-13-R-0080 66 -- Instruments & laboratory equipment	Department of the Navy Naval Air Systems Command Naval Air Warfare Center Aircraft Division Lakehurst	Combined Synopsis/Solicitation / Total Small Business	Oct 30, 2014
Test Cell Control System - Industry Day N88335-14-R-0164 70 -- General purpose information technology equipment	Department of the Navy Naval Air Systems Command Naval Air Warfare Center Aircraft Division Lakehurst	Special Notice (Modified)	Oct 30, 2014
PODs Data/Re-identification N88335-13-R-0283 K -- Modification of equipment	Department of the Navy Naval Air Systems Command Naval Air Warfare Center Aircraft Division Lakehurst	Presolicitation (Modified)	Oct 30, 2014



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ATTENTION NAVAIR's Long Range Acquisition Forecast Covering FYs 15-17 August 19, 2014

The NAVAIR Long Range Acquisition Forecast (LRAF) covering FY15 through FY17 is available. Click [here](#) to view/print/save all upcoming procurements.

Identify Potential Contract Opportunities using ezSearch Tool on the FPDS-NG Website August 29, 2013

ezSearch is a search function on the Federal Procurement Data System - Next Generation (FPDS-NG) that provides the ability to search for contracts based on free text. All contracts searched are in Final status. Any DoD contract(s) that are less than 90 days old will not be included in the search. You do not need to register in order to use ezSearch. Click [here](#) for detailed instruction on how to use the tool.

NAVAIR/NAWCAD Industry Day September 16, 2014

Naval Air Systems Command (NAVAIR) and Naval Air Warfare Center Aircraft Division (NAWCAD) will conduct an informational Industry Day on Thursday, 13 November 2014 in Solomons, Maryland. The objective of this event is to enhance Government-industry communication, conduct market research, and increase competition in support of Naval Aviation by presenting the Long Range Acquisition Forecast (LRAF) and providing the opportunity for meetings between industry and NAVAIR/NAWCAD technical personnel. HOW TO REGISTER: The Industry Day is open on a first-come, first-serve basis, to all industry representatives whose companies can provide products and services to NAVAIR/NAWCAD. ID will be required at check-in. Due to space limitations; we ask that no more than two (2) representatives from each company attend. Please register using the event website: <http://events.constantcontact.com/register/event?llr=kz8l6nrab&oeidk=a07e9pwjb8l1a6944de> There is no cost to attend this industry Day. However, you must register in order to attend. Due to the security and capacity limitations of the venue, we are unable to accommodate walk-ins on the day of the event. *Walk-ins the morning of the event will be turned away at the door* Direct questions regarding registration to: NAVAIR Office of Small Business Programs william.g.harrison2@navy.mil

Training and Simulation Industry Symposium (TSIS) September 29, 2014

The annual Training and Simulation Industry Symposium (TSIS) event is jointly presented by the Army, Marine Corps, Navy and Air Force. The Naval Air Warfare Center Training Systems Division (NAWCTSD), Orlando, FL, a field activity of the NAVAIRSYSCOM, is the participating Navy command. During the most recent TSIS in June 2014 NAWCTSD presented its Long Range Acquisition Forecast (LRAF), which may be found at <http://www.navair.navy.mil/nawctsd/EBusiness/BusOps/Forecast/TSIS.cfm>.

Naval Future Force Science & Technology EXPO September 22, 2014

The Naval Future Force Science & Technology (S&T) Expo is the premiere event sponsored by the Office of Naval Research's (ONR). Formerly titled ONR S&T Partnership Conference, it provides access to naval leaders who will discuss the objectives of the revised Naval S&T Strategy; the status of key programs; and



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NAVAIR's Long Range Acquisition Forecast February 20, 2018

The NAVAIR Long Range Acquisition Forecast (LRAF) covering FY18 through FY20 is now available. Click [here](#) to view/print/save all upcoming procurements.

FY17 Top Ten Prime Contractors/NAVAIR November 6, 2017

This list show the top ten prime contractors for NAVAIR overall and for each individual site under NAVAIR. The top ten was determined by total obligated dollars as recorded in FPDS-NG. Click [here](#) to view the list.

Principal Deputy Program Managers (PDPMs) by PEO/AIR-1.0 Telephone Directory July 11, 2017

Per the 12 Jan 2015 ASN RDA memo "Tapping Into Small Business in a Big Way", The Deputy Program Manager has been formally assigned as the Small Business Advocate responsible for identifying opportunities within the program for Small Business participation. Per Mr. Stackley, the DPM will serve as the technical POC for small business interested in pursuing these opportunities. A list of NAVAIR points of contact by PEO and PMA is available at <http://www.navair.navy.mil/osbp/index.cfm?fuseaction=home.marketing>

PEO(U&W) RFI and Industry Day Notice March 19, 2018

PEO(U&W) is holding an Industry Day Event 17 - 19 April 2018 in order to share plans for the future of Unmanned Aviation and Strike Weapons. For more information please refer to https://www.fbo.gov/index?s=opportunity&mode=form&id=f4f174d4fb9d20a4a3eafc1b92d9b53b&tab=core&_cview=1. The Industry Day Event will be held at the Southern Maryland Higher Education Center (SMHEC), 44219 Airport Road, California, Maryland 20619. In order to participate in the Industry Day Event, please register on the Eventbrite website at <https://www.eventbrite.com/e/peouw-industry-day-2018-tickets-41042163215?aff=es2> for the 2018 PEO(U&W) Industry Day Event no later than 6 April 2018.

Navy Sea-Air-Space 2018 March 14, 2018

The Navy Sea-Air-Space 2018 will be held at the Gaylord Convention Center, National Harbor Apr 9 2018 - Apr 11 2018. Sea-Air-Space is now the largest maritime exposition in the U.S. and continues as an invaluable extension of the Navy League's mission of maritime policy education and sea service support. Click <https://seaairstpace2018.complereq.com/index.aspx> to register for the event.

How to get to the LRAF



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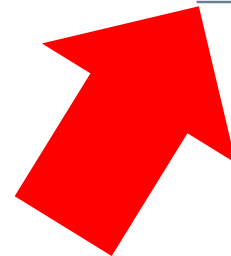
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[LRAF Instruction](#)



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- Increase Speed to the Fleet through program of record planning and execution, and rapid response to urgent warfighter needs;
- Consistently Deliver Integrated & Interoperable Warfighting Capabilities (platforms, sensors and weapons operating seamlessly in a systems of systems environment) that produce an immediate and sustainable increase in warfighting effectiveness; and
- Improve Affordability by reducing operating and sustainment costs for fielded systems and implementing life-cycle cost reduction initiatives as part of new systems development

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Long Range Acquisition Forecast

The NAVAIR Long Range Acquisition Forecast (LRAF) covering FY18 through FY20 is now available.

[Long Range Acquisition Forecast report Feb. 2018](#)

[Long Range Acquisition Forecast report Feb 2018 Excel](#) (If the file opens in Protected View in Excel click "Enable Editing".)

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LONG RANGE ACQUISITION FORECAST

Forecast posted on www.navair.navy.mil/osbp and includes:

- Short descriptive title for the requirement
 - Requirement description
 - Estimated dollar value/range
 - Requiring Organization
 - Contracting Office
 - Solicitation/Request for Proposal release date
 - Contract Award timeframe
 - Planned strategy (i.e., SDVOSB set-aside)
 - NAICS Code
 - Prior/Current Contract Number
- **LONG RANGE ACQUISITION FORECAST IS NOW AVAILABLE FOR FYs 18, 19 AND 20 (NAVAIRINST 5000.26)**

NAVAIR Public Release 2018-131
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Agency Identification Information			Requirement Description											
Requiring Organization Command	PMA/ Subcompetency	Projected Contracting Office	Title of Contracting Opportunity	Requirement Description	NAICS	PID Number	Estimated \$ Range	Anticipated Procurement method	Contract Number	Contracting Activity Place of Performance	Anticipated Solicitation FY	Anticipated Solicitation Qtr	Anticipated Contract Award FY	Anticipated Contract Award Qtr
PEO JSF	JSF000	N00019	PRCDOMS Case-1888018881 EWCM Fwd Aft AEW Micron Flash Memory	Support production and sustainment of EWCM AEW system for F-35		N00019-17-RFPREQ-JSF000-0839	<\$1M	Sole Source		Other	FY18	Q1	FY18	Q2
PEO JSF	JSF000	N00019	PRCDOMS Case-15843 AMS Micron Flash PRCM	Support production and sustainment of EWCM AEW system for F-35		N00019-17-RFPREQ-JSF000-0842	<\$1M	Sole Source		Other	FY18	Q1	FY18	Q2
PEOA	PMA-207	N00019	C-12FY18 P000 Mod AC B Initial Provisioning	Initial Provisioning of ACB Outfitting		N00019-17-RFPREQ-PMA-207-0418	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q3
PEOA	PMA-207	N00019	C-40 Aft Airstair Handrail Net	Aft Airstair Handrail Net Kit		N00019-17-RFPREQ-PMA-207-0624	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q1
PEOA	PMA-207	N00019	C-40 SATCOM C Check DIM Installs FFP	Create FFP for C-40 SATCOM installs for C Check and DIM		N00019-17-RFPREQ-PMA-207-0820	No Range Specified	Sole Source		Pax River MD	FY18	Q1	FY18	Q2
PEOA	PMA-207	N00019	UC-35 FY18 RELIEF TUBE REMOVAL	UC-35 FY18 RELIEF TUBE REMOVAL	488190	N00019-17-RFPREQ-PMA-207-0944	No Range Specified	Sole Source	N00019-15-G-0026	Pax River MD	FY18	Q1	FY18	Q3



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