

**U.S. General Services Administration** 

## **Federal Acquisition Service**

GSA Overview GSA e-Buy Overview GSAadvantage Overview

Presenter: Andy Kirkpatrick CSD, FAS, CASE Region 2



## **GSA** Overview

www.gsa.gov

## Agenda

- 1. GSA Vision
- 2. Why do we do what we do?
- 3. What do we do?
- 4. How do we do what we do?
- 5. CASE Team
- 6. GSA Solutions
- 7. Summary and Questions





## **GSA** Vision

To operate a customer-focused enterprise dedicated to achieving acquisition effectiveness, efficiency and compliance, resulting in significant financial benefit for taxpayers through reduced costs of acquiring goods and service.





## **GSA Northeast & Caribbean Region**

**Public Buildings Service (PBS)**- Responsible for the construction and maintenance of federal buildings. Secures office space for federal agencies in government-owned or commercial buildings.

**Federal Acquisition Service (FAS)**- Responsible for providing logistical, travel, vehicle leasing and acquisition solutions to government entities.

## Why Do We Do What We Do?

CASE is responsible for providing a "human touch" to the acquisition process, working in cooperation with all of the other GSA Divisions to promote customer loyalty and increase utilization.





## What Do We Do?

Provide Customer Relationship and Marketing support to internal and external customers, build brand recognition and increase market share.





## How Do We Do What We Do?





## **TEAM MEMBERS**



## **Customer Service Directors**

## <u>New York, New</u> <u>Jersey,</u> <u>Puerto Rico, US VI</u>

Customer Service Director	Phone Number	Email address
Debbie Paralemos	646-831-4000	debbie.paralemos@gsa.gov
Andy Kirkpatrick	212-577-8677	andrew.kirkpatrick@gsa.gov
Tommy Tran	212-264-7187	thanh.tran@gsa.gov
Paula Miller	212-264-4197	paula.miller@gsa.gov
Christine Lincoln (Manager)	212-264-2698	christine.lincoln@gsa.gov

## **1 WTC**





**Federal Acquisition Service: Business Lines** 

- Personal Property Management
- •GSA Global Supply
- Commercial Acquisition
- •Vehicle Acquisition and Leasing
- •Travel and Transportation

## **Personal Property Management**





## **Federal Property Sales**



www.gsaauctions.gov

## Excess Personal Property

http://computersforlearning.gov

The CFL program allows schools and educational nonprofit organizations to view and select the computer equipment that federal agencies have reported as excess.

## **Executive Order 12999**

Com	puters For Learning		Sign in
About the Progra	S. General Services Administration m Federal Property Managers	School Educational/Nonprofits	Success Stories
oout The Program	Click 'Sign in' Button to Sign i Welcome to the New CFL W		CFL Sign in
Executive Order 12999 Program Description	In order to encourage and promote the reuse of computers, GSA is proud to sponsor the new re-engineered Computers for Learning (CFL) website.		Sign in
Eligibility References EZ/EC Empowerment one Frequently Asked Jestions The Director's Corner	The CFL program evolved as a guide for implementing Executive Order 1299 Educational Technology: Ensuring Opportunity for all Children in the Next Co The executive order encourages agencies, to the extent permitted by law, t transfer computers and related peripheral equipment excess to their needs to schools and some educational nonprofit organizations. The CFL program specifically matches the computer needs of schools and educational nonpro organization with excess equipment in Federal agencies. Direct transfers are authorized by law through 15 USC 3710(i) commonly kr the Stevenson-Wydler Act (amended by Public Law 102-245 on February 14 1992). The CFL program's ambitious goal is to make modern computer technology integral part of every classroom so that every child has the opportunity to b program can be phenomenally successful. Schools - Handy Helper <u>School Instructions</u>	entury. co c directly fit hown as 4, an	CFL Registration If you do not have a User ID click <u>Regist</u> If you are a school, you must supply a valid <u>NCES</u> number; if you are an educational nonprofit organization you must supply a valid <u>501C</u> number on the registration form. After you successfully complete the registration, the system will instantly assign and send you a User ID via email <u>Contact CFL Staff</u> If you have questions, contact CFL Staff email <u>computers.learning@gsa.gov</u> Phone (866) 333-7472

## Federal Supply Service: Business Lines

- •Personal Property Management
- •GSA Global Supply
- Commercial Acquisition
- Vehicle Acquisition and Leasing
- •Travel and Transportation

## **GSA Global Supply**

- Source for all your product needs
- Largest retailer for AbilityOne & UNICOR items
- Requisition based ordering
- Guaranteed full compliance
- GSA is accountable for everything from order placement through delivery and billing
- Activity Address Code (AAC)
- GSA SmartPay



## **GSA Ordering Options**

Phone: 800-525-8027 Fax: 800-856-7057 GSA*Advantage!*®

### www.gsaglobalsupply.gsa.gov



## Federal Supply Service: Business Lines

- Personal Property Management
- GSA Global Supply
- Commercial Acquisition (Schedules Program)
- Vehicle Acquisition and Leasing
- Travel and Transportation



### www.gsaadvantage.gov

17 million+ products - 18,000 FAS and VA schedule contracts.

## What is a GSA Schedule?

- A list of vetted, qualified vendors who've been awarded a contract for a specific range of products and services
- There are approximately 33 Schedules ranging from office supplies to professional engineering services
- Contracts are typically 5 years long with (3) 5
  yr options- up to 20yr contracts

## Why use a GSA Schedule?

• Compliant with environmental and socioeconomic laws and regulations

- Discounts negotiated for you
- Schedule orders count toward Small Business goals

•No FedBizOpps synopsis for GSA Orders

Federal Acquisition Service

## Why use a GSA Schedule?

- Minimizes procurement burden and shortens lead times
- \$3K \$150K Orders- Shall reach out to at least 3 different GSA vendors for quotes.
- Orders over \$150K- Shall reach out to as many GSA vendors possible to ensure 3 quotes are received.

## Not on GSA Schedule

- Any task typically requiring construction (Davis-Bacon) labor categories (lead paint/asbestos removal)
- Architect & Engineer (A&E) contracts (PBS)
- Remediation requiring construction
- Radioactive/nuclear waste cleanup
- Design Build Services
- Items managed by Defense Logistics Agency

## **Office Supplies and Administrative Services**

- Social Services, Veteran Counseling Services, Human Resources & EEO Services
- Office Supplies/Services and New Products Technology
- Training Aids and Devices
- Shipping and Packing Supplies
- •FSSI Office Supply 3 IDIQ- An

## **Furniture and Furnishings**

- Office, Special Use, Household and Quarters Furniture
- Wall Coverings, Drapes, and Lighting
- Recreational (fitness gear & equipment)
- Office, Imaging, and Document (printer)solutions
- Comprehensive Furniture Management Services (furniture design services, asset mgmt, project mgmt services)

## **Hardware and Facilities Maintenance**

- Industrial hand tools- Walk in Store
- Paints, sealants, and adhesives
- Lawn and garden equipment
- Metal working and woodworking machinery
- Elevator, fire alarm, grounds maintenance, pest control
- Appliances

## **General Products Solutions**

- Law Enforcement and Security Services
- Building Materials
- Marine Craft, Material Handling Equipment and Chemical Products
- Hospitality
- Facilities Management (building materials, prefab buildings, guard services)
- Geophysical, Environmental, Laboratory Equipment

## **Management Services Center**

- Language Services
- Environmental Services
- Professional Engineering Services (construction mgmt services, oversees construction)
- Mission Oriented Business Integrated Services (MOBIS)

## **Information Technology**

- IT and Telecommunication hardware/software
- Electronic Commerce Services



- Mobile and Wireless
  Technology
- Cooperative Purchasing

## Federal Supply Service: Business Lines

- Personal Property Management
- GSA Global Supply
- Commercial Acquisition
- Vehicle Acquisition and Leasing
- Travel and Transportation

## **Vehicle Acquisition and Leasing**

## Lease Vehicle Types Include:

- Sedans & Minivans
- Medium and Heavy Trucks



- Patient Transport Vehicles & Ambulances
- Law Enforcement Units
- Alternate Fuel Vehicles/ Hybrids

Address Address http://www.autoauctions.gsa.gov/ GSA U.S. General Services Administration Federal Supply Service Home Why GSA Vehicle Search Auction Search Calendar FAQ Auction Process Alternative Fuel **Specialized Vehicles** Login **GSA Fleet** Vehicle Sales Purchase top-guality pre-owned U.S. **Giving you great** Government cars. trucks and vans at value is our goal substantial savings. Discover how GSA Auto Auctions benefit you. FIND YOUR VEHICLE! Breaking News Brasher's Sacramento Auto Auction in Rio Linda, CA on 5/20/05 **Public Vehicle Auctions Nationwide!** VIEW ONLINE SALES About GSA Terms and Conditions Contact Us

## www.autoauctions.gsa.gov

## Federal Supply Service: Business Lines

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## **Travel Services**

- GSA has also negotiated rates with airlines and hotels nationwide.
- Travel Agent Services
- Air Charter Services



## **Transportation Services**

- Passenger shuttle services
- Express small package and heavyweight delivery services (FEDEX)



Office Relocation Services (Movers)

#### Overview

### **GSA Training Programs**

### GSA Training Programs

#### Overview

Contracts & Acquisition

- Contracts & Acquisition Training
- Gov't Charge Cards (SmartPay) Training
- How to Get on Schedule
- Technology Management Training
- Travel and Transportation Mgmt Training
- Vehicle and Fleet Management Training
- Emergency Management Training
- Federal Advisory Committee Act Training

eral Employees

bplies? Visit the <u>Center</u> Excellence to learn ccess to vendors and lity supplies and best possible prices. ent charge cards? line tutorials for federal d program using purchase and isit <u>Charge Card</u> p find out which tutorial

? To work with a of <u>GSA AutoChoice</u> or order vehicles contact @gsa.gov.

Is accessible to isabilities? Visit <u>08.gov</u> to see the host ance training offered to yees.

Transport Goods?

#### mentwide Acquisition

e <u>Center for Acquisition</u> ers seminars istruct federal how to properly use vide a total solution for on technology



#### Training for Vendors

Need Help Getting on Schedule? GSA offers training to help vendors learn how to sell their products and services to the federal government. Visit the <u>Center for Acquisition</u> <u>Excellence</u> and the <u>Vendor Support</u> <u>Center</u> to find out how.

Are you a small business owner trying to get a contract with the federal government? Workshops designed to encourage and support small businesses interested in obtaining a GSA Multiple Award Schedule contract are held throughout the year. <u>Register</u> online, view dates and view locations for nationwide GSA Schedules Contract Training.

Find a Training Event:

- For Vendors Seeking Government Contracts
- For Vendors with Government Contracts

Training for State and Local Officials

Learn How to Use Schedules: Employees of state or local GSA Schedules Training Webinar

- Marketing to the Government Web December 2009
- <u>Q&A Webinars for Small Busines</u>:

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www.gsa.gov/trainingprograms

## National Customer Service Center (NCSC)

- Phone: 800-488-3111
- Fax: 816-926-6952
- E-Resolve: www.gsa.gov/ncsc







## **Customer Service Directors R2**

## <u>New York, New</u> <u>Jersey,</u> <u>Puerto Rico, US VI</u>

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Debbie Paralemos	646-831-4000	debbie.paralemos@gsa.gov
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Tommy Tran	212-264-7187	thanh.tran@gsa.gov
Paula Miller	212-264-4197	paula.miller@gsa.gov
Christine Lincoln (Manager)	212-264-2698	christine.lincoln@gsa.gov



## Questions? Comments? Clarifications?





## Thank you

